

THE COCA-COLA COMPANY AND SUBSIDIARIES

Reconciliation of GAAP and Non-GAAP Financial Measures

(UNAUDITED)

Gross Margin:

	Three Months Ended September 29, 2023	Three Months Ended September 30, 2022	Basis Point Growth
Reported Gross Margin (GAAP)	61.04%	58.73%	231
Items Impacting Comparability (Non-GAAP)	0.56%	(0.44%)	
Comparable Gross Margin (Non-GAAP)	60.48%	59.17%	131
Comparable Currency Impact (Non-GAAP)	(0.29%)	0.00%	
Comparable Currency Neutral Gross Margin (Non-GAAP)	60.77%	59.17%	160
Impact of Acquisitions, Divestitures and Structural Changes on Comparable Currency Neutral Gross Margin (Non-GAAP)	0.00%	(0.14%)	
Underlying Gross Margin (Non-GAAP)	60.77%	59.31%	146

THE COCA-COLA COMPANY AND SUBSIDIARIES

Reconciliation of GAAP and Non-GAAP Financial Measures

(UNAUDITED)

(In millions except net debt leverage)

Gross Debt and Net Debt:

	As of September 29, 2023
Cash and cash equivalents	\$ 11,883
Short-term investments	2,332
Marketable securities	1,220
Total cash, cash equivalents, short-term investments and marketable securities (Non-GAAP)	\$ 15,435
Loans and notes payable	\$ 3,915
Current maturities of long-term debt	2,080
Long-term debt	34,176
Gross debt (Non-GAAP)	\$ 40,171
Net debt (Non-GAAP) ¹	\$ 24,736

¹ Net debt is calculated by subtracting total cash, cash equivalents, short-term investments and marketable securities from gross debt.

EBITDA:

	Trailing Twelve Months September 29, 2023
Income before income taxes	\$ 12,970
<u>Less income items:</u>	
Interest income	783
Other income (loss) — net	823
<u>Add expense items:</u>	
Interest expense	1,418
Depreciation and amortization	1,164
Earnings before interest, taxes, depreciation and amortization (EBITDA) (Non-GAAP)	\$ 13,946
Items impacting comparability	2,133
Comparable EBITDA (Non-GAAP)	\$ 16,079

Net Debt Leverage:

	As of September 29, 2023
Net debt (Non-GAAP)	\$ 24,736
Comparable EBITDA (Non-GAAP)	\$ 16,079
Net debt leverage (Non-GAAP)	1.5x

THE COCA-COLA COMPANY AND SUBSIDIARIES

Reconciliation of GAAP and Non-GAAP Financial Measures

(UNAUDITED)

(In millions)

EBITDA:

Income before income taxes

Less income items:

Interest income

Other income (loss) — net

Add expense items:

Interest expense

Depreciation and amortization

Earnings before interest, taxes, depreciation and amortization (EBITDA) (Non-GAAP)

	Trailing Twelve Months September 29, 2023	Nine Months Ended September 29, 2023	Three Months Ended December 31, 2022
	\$ 12,970	\$ 10,470	\$ 2,500
	783	640	143
	823	576	247
	1,418	1,114	304
	<u>1,164</u>	<u>857</u>	<u>307²</u>
	\$ 13,946	\$ 11,225	\$ 2,721

Comparable EBITDA:

Comparable income before income taxes (Non-GAAP)

Less income items:

Interest income

Comparable other income (loss) — net (Non-GAAP)

Add expense items:

Comparable interest expense (Non-GAAP)

Depreciation and amortization

Comparable EBITDA (Non-GAAP)

	\$ 14,181	\$ 11,754	\$ 2,427
	783	640	143
	(74)	(19)	(55)
	1,443	1,133	310
	<u>1,164</u>	<u>857</u>	<u>307²</u>
	\$ 16,079	\$ 13,123	\$ 2,956

¹ Calculated by subtracting depreciation and amortization of \$953 million during the nine months ended September 30, 2022 from depreciation and amortization of \$1,260 million during the year ended December 31, 2022.

THE COCA-COLA COMPANY AND SUBSIDIARIES

Reconciliation of GAAP and Non-GAAP Financial Measures

(UNAUDITED)

(In millions)

Net Operating Profit After Taxes (NOPAT):

	Year Ended December 31, 2015
Operating income	\$ 8,787
Equity income (loss) — net	489
Net operating profit (Non-GAAP)	9,276
Items impacting comparability	1,556
Comparable net operating profit (Non-GAAP)	\$ 10,832
Comparable effective tax rate (Non-GAAP)	22.5%
Comparable net operating profit after taxes (NOPAT) (Non-GAAP)	\$ 8,395

Invested Capital:

	2015 Two-Year Average	As of December 31, 2014	As of December 31, 2015
Loans and notes payable	\$ 16,130	\$ 19,130	\$ 13,129
Current maturities of long-term debt	3,113	3,550	2,676
Long-term debt	23,661	19,010	28,311
Total debt (Non-GAAP)	42,903	41,690	44,116
Total equity	28,163	30,561	25,764
<u>Less:</u>			
Total cash, cash equivalents and short-term investments	16,821	18,010	15,631
Marketable securities	3,967	3,665	4,269
Invested capital (Non-GAAP)	\$ 50,278	\$ 50,576	\$ 49,980

2015 Return on Invested Capital (ROIC):

Return on invested capital (ROIC) (Non-GAAP) ¹	16.7%
---	-------

¹ Return on invested capital is calculated by dividing comparable net operating profit after taxes by invested capital.

THE COCA-COLA COMPANY AND SUBSIDIARIES

Reconciliation of GAAP and Non-GAAP Financial Measures

(UNAUDITED)

(In millions)

Net Operating Profit After Taxes (NOPAT):

	Trailing Twelve Months September 29, 2023	Nine Months Ended September 29, 2023	Three Months Ended December 31, 2022
Operating income	\$ 11,113	\$ 9,038	\$ 2,075
Equity income (loss) — net	1,669	1,330	339
Net operating profit (Non-GAAP)	12,782	10,368	2,414
Items impacting comparability	2,133	1,898	235
Comparable net operating profit (Non-GAAP)	\$ 14,915	\$ 12,266	\$ 2,649

Comparable effective tax rate (Non-GAAP) 19.0%

Comparable net operating profit after taxes (NOPAT) (Non-GAAP) \$ 12,084

Invested Capital:

	2023 Two-Year Average	As of September 29, 2023	As of September 30, 2022
Loans and notes payable	\$ 3,656	\$ 3,915	\$ 3,396
Current maturities of long-term debt	1,405	2,080	729
Long-term debt	34,819	34,176	35,462
Total debt (Non-GAAP)	39,879	40,171	39,587
Total equity	26,135	27,833	24,436
<u>Less:</u>			
Total cash, cash equivalents and short-term investments	12,731	14,215	11,247
Marketable securities	1,597	1,220	1,973
Invested capital (Non-GAAP)	\$ 51,686	\$ 52,569	\$ 50,803

2023 Return on Invested Capital (ROIC):

Return on invested capital (ROIC) (Non-GAAP) ¹ 23.4%

¹ Return on invested capital is calculated by dividing comparable net operating profit after taxes by invested capital.