### THE COCA-COLA COMPANY AND SUBSIDIARIES Reconciliation of GAAP and Non-GAAP Financial Measures

(UNAUDITED)

The Company reports its financial results in accordance with accounting principles generally accepted in the United States ("GAAP" or referred to herein as "reported"). However, management believes that certain non-GAAP financial measures provide users with additional meaningful financial information that should be considered when assessing our ongoing performance. Management also uses these non-GAAP financial measures in making financial, operating and planning decisions and in evaluating the Company's performance. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, the Company's reported results prepared in accordance with GAAP. Our non-GAAP financial information does not represent a comprehensive basis of accounting.

### **ITEMS IMPACTING COMPARABILITY**

The following information is provided to give qualitative and quantitative information related to items impacting comparability. Items impacting comparability are not defined terms within GAAP. Therefore, our non-GAAP financial information may not be comparable to similarly titled measures reported by other companies. We determine which items to consider as "items impacting comparability" based on how management views our business; makes financial, operating and planning decisions; and evaluates the Company's ongoing performance. Items such as charges, gains and accounting changes which are viewed by management as impacting only the current period or the comparable period, but not both, or as relating to different and unrelated underlying activities or events across comparable periods, are generally considered "items impacting comparability". In addition, we provide the impact that changes in foreign currency exchange rates had on our financial results ("currency neutral").

### Asset Impairments and Restructuring

### Restructuring

During the three months and year ended December 31, 2015, the Company recorded charges of \$88 million and \$292 million, respectively. The Company recorded charges of \$66 million and \$208 million during the three months and year ended December 31, 2014, respectively. These charges were related to the integration of our German bottling and distribution operations.

### Productivity and Reinvestment

During the three months and year ended December 31, 2015, the Company recorded charges of \$368 million and \$691 million, respectively, related to our productivity and reinvestment program. The Company also recorded charges of \$342 million and \$601 million during the three months and year ended December 31, 2014, respectively. These productivity and reinvestment initiatives are focused on four key areas: restructuring the Company's global supply chain, including manufacturing in North America; implementing zero-based work, an evolution of zero-based budget principles across the organization; streamlining and simplifying the Company's operating model; and further driving increased discipline and efficiency in direct marketing investments. The savings realized from the program will enable the Company to fund marketing initiatives and innovation required to deliver sustainable net revenue growth. The savings will also support margin expansion and increased returns on invested capital over time.

### **Equity Investees**

During the three months and year ended December 31, 2015, the Company recorded net charges of \$8 million and \$87 million, respectively. During the three months and year ended December 31, 2014, the Company recorded a net gain of \$2 million and a net charge of \$18 million, respectively. These amounts represent the Company's proportionate share of unusual or infrequent items recorded by certain of our equity method investees.

### **Transaction Gains/Losses**

During the three months and year ended December 31, 2015, the Company recorded charges of \$179 million and \$1,027 million, respectively. The Company recorded charges of \$389 million and \$799 million during the three months and year ended December 31, 2014, respectively. These charges were primarily due to the derecognition of intangible assets relating to the refranchising of territories in North America to certain of its unconsolidated bottling partners and were recorded in the line item other income (loss) — net in our condensed consolidated statements of income.

### THE COCA-COLA COMPANY AND SUBSIDIARIES Reconciliation of GAAP and Non-GAAP Financial Measures

(UNAUDITED)

### Transaction Gains/Losses (continued)

During the year ended December 31, 2015, the Company recorded a net gain of \$1,403 million as a result of our transaction with Monster Beverage Corporation ("Monster"), primarily due to the difference in the recorded carrying value of the assets transferred, including an allocated portion of goodwill, compared to the value of the total assets and business acquired. This net gain was recorded in the line item other income (loss) — net in our condensed consolidated statement of income. Additionally, under the terms of this transaction, the Company was required to discontinue selling energy products under certain trademarks, including one trademark in the glacéau portfolio. During the year ended December 31, 2015, the Company recognized impairment charges of \$418 million primarily related to the discontinuation of the energy products in the glacéau portfolio as a result of the transaction with Monster. These charges were recorded in the line item other operating charges in our condensed consolidated statement of income.

During the three months and year ended December 31, 2015, the Company recorded charges of \$21 million and \$30 million, respectively. During the three months and year ended December 31, 2014, the Company recorded charges of \$15 million. These charges were due to noncapitalizable transaction costs associated with the Monster transaction and transactions for which the related assets and liabilities gualify as held for sale.

In the fourth quarter of 2014, the owners of the majority interest of a Brazilian bottler exercised their option to acquire from us a 10 percent interest in the entity's outstanding shares resulting in our recognizing an estimated loss of \$32 million due to the exercise price being lower than our carrying value. The transaction closed in January 2015, and the Company recorded an additional loss of \$6 million during the year ended December 31, 2015, calculated based on the final option price. Also during the year ended December 31, 2015, the Company recorded a loss of \$19 million on our previously held investment in a South African bottler, which had been accounted for under the equity method of accounting prior to our acquisition of the bottler in February 2015.

During the year ended December 31, 2014, the Company recorded a charge of \$7 million associated with our indemnification of a previously consolidated entity. The impact of this charge effectively reduced the initial gain the Company recognized when we sold the entity.

### Other Items

### Donation to The Coca-Cola Foundation

During the year ended December 31, 2015, the Company recorded a charge of \$100 million due to a contribution made to The Coca-Cola Foundation, which was recorded in the line item other operating charges in our condensed consolidated statement of income.

### Economic (Nondesignated) Hedges

The Company uses derivatives as economic hedges primarily to mitigate the price risk associated with the purchase of materials used in the manufacturing process as well as the purchase of vehicle fuel. Although these derivatives were not designated and/or did not qualify for hedge accounting, they are effective economic hedges. The changes in fair values of these economic hedges are immediately recognized into earnings.

The Company excludes the net impact of mark-to-market adjustments for outstanding hedges and realized gains/losses for settled hedges from our non-GAAP financial information until the period in which the underlying exposure being hedged impacts our condensed consolidated statement of income. We believe this adjustment provides meaningful information related to the impact of our economic hedging activities. During the three months and year ended December 31, 2015, the net impact of the Company's adjustment related to our economic hedging activities described above resulted in a decrease of \$52 million and an increase of \$24 million, respectively, to our non-GAAP income before income taxes. During the three months and year ended December 31, 2014, the net impact of the Company's adjustment related to our economic hedging activities described above resulted in increases of \$175 million and \$55 million, respectively, to our non-GAAP income before income taxes.

### THE COCA-COLA COMPANY AND SUBSIDIARIES Reconciliation of GAAP and Non-GAAP Financial Measures

(UNAUDITED)

### Other Items (continued)

### Early Extinguishment of Long-Term Debt

During the year ended December 31, 2015, the Company recorded charges of \$320 million due to the early extinguishment of certain long-term debt, which were recorded in the line item interest expense in our condensed consolidated statement of income.

#### Hyperinflationary Economies

During the year ended December 31, 2015, the Company recorded net charges of \$138 million related to our Venezuelan operations. These charges were primarily a result of the remeasurement of the net monetary assets of our Venezuelan subsidiary using the SIMADI exchange rate, an impairment of a Venezuelan trademark due to higher exchange rates, and a write-down of receivables from our bottling partner in Venezuela. The write-down was recorded primarily as a result of the continued lack of liquidity and our revised assessment of the U.S. dollar value we expect to realize upon the conversion of the Venezuelan bolivar into U.S. dollars by our bottling partner to pay our receivables.

During the three months and year ended December 31, 2014, the Company recorded net charges of \$393 million and \$661 million, respectively, related to the devaluation of the Venezuelan bolivar, including a write-down of receivables from our bottling partner in Venezuela as well as our proportionate share of the charge incurred by our bottling partner in Venezuela, an equity method investee.

#### Other

During the year ended December 31, 2015, the Company recorded other charges of \$15 million. These charges related to tax litigation expense, charges associated with certain fixed assets and costs associated with restructuring and transitioning the Company's Russian juice operations to an existing joint venture with an unconsolidated bottling partner.

During the three months and year ended December 31, 2014, the Company recorded losses of \$10 million and \$40 million, respectively, related to restructuring and transitioning the Company's Russian juice operations.

### **Certain Tax Matters**

During the three months and year ended December 31, 2015, the Company recorded a net tax charge of \$1 million and a net tax benefit of \$5 million, respectively, related to amounts required to be recorded for changes to our uncertain tax positions, including interest and penalties. During the three months and year ended December 31, 2014, the Company recorded net tax charges of \$5 million and \$7 million, respectively, related to amounts required to be recorded for changes to our uncertain tax positions, including interest and penalties.

#### **CURRENCY NEUTRAL**

Management evaluates the operating performance of our Company and our international subsidiaries on a currency neutral basis. We determine our currency neutral operating results by dividing or multiplying, as appropriate, our current period actual U.S. dollar operating results, normalizing for certain structural items in hyperinflationary economies, by the current period actual exchange rates (that include the impact of current period currency hedging activities), to derive our current period local currency operating results. We then multiply or divide, as appropriate, the derived current period local currency operating results by the foreign currency exchange rates (that also include the impact of the comparable prior period currency hedging activities) used to translate the Company's financial statements in the comparable prior year period to determine what the current period U.S. dollar operating results would have been if the foreign currency exchange rates had not changed from the comparable prior year period.

### THE COCA-COLA COMPANY AND SUBSIDIARIES Reconciliation of GAAP and Non-GAAP Financial Measures (UNAUDITED)

### **ORGANIC REVENUE**

Organic revenue is a non-GAAP financial measure that excludes or otherwise adjusts for the impact of changes in foreign currency exchange rates and acquisitions and divestitures (including structural changes), as applicable. The adjustments related to acquisitions and divestitures for the three months and years ended December 31, 2015 and December 31, 2014 consisted entirely of the structural changes discussed below.

### STRUCTURAL CHANGES

Structural changes generally refer to acquisitions or dispositions of bottling, distribution or canning operations and consolidation or deconsolidation of bottling and distribution entities for accounting purposes. In 2015, the Company refranchised additional territories in North America to certain of its unconsolidated bottling partners; sold its global energy drink business to Monster; acquired Monster's non-energy drink business; acquired an equity interest in Monster; amended its current distribution coordination agreements with Monster to expand into additional territories; and acquired a South African bottler. In 2014, the Company refranchised territories in North America to certain of its unconsolidated bottling partners; changed its process of buying and selling recyclable materials in North America; acquired bottling operations in Sri Lanka and Nepal; and restructured and transitioned its Russian juice operations to an existing joint venture with an unconsolidated bottling partner. Accordingly, these activities have been included as structural items in our analysis of the impact of these changes on certain line items in our condensed consolidated statements of income.

### 2016 OUTLOOK

Our 2016 organic revenue outlook, comparable currency neutral income before taxes (structurally adjusted) outlook, and comparable currency neutral EPS outlook are non-GAAP financial measures that exclude or otherwise adjust for items impacting comparability, the impact of changes in foreign currency exchange rates, acquisitions and divestitures, and the impact of structural items, as applicable. We are not able to reconcile our full-year 2016 projected organic revenue to our full-year 2016 projected reported net revenue, our full-year 2016 projected comparable currency neutral income before taxes (structurally adjusted) to our full-year 2016 projected reported income before taxes, or our full-year 2016 projected comparable currency neutral EPS to our full-year 2016 projected reported EPS because we are unable to predict the actual impact of changes in foreign currency exchange rates and the exact timing of acquisitions and divestitures and/or structural adjustments throughout 2016.

### **Reconciliation of GAAP and Non-GAAP Financial Measures**

### (UNAUDITED)

(In millions except per share data)

			Three	Months En	ded December 3	1, 2015		
	Net operating revenues	Cost of goods sold	Gross profit	Gross margin	Selling, general and administrative expenses	Other operating charges	Operating income	Operating margin
Reported (GAAP)	\$ 10,000	\$ 4,054	\$ 5,946	59.5%	\$ 3,937	\$ 491	\$ 1,518	15.2%
Items Impacting Comparability:								
Asset Impairments/Restructuring	—	_	_		—	(88)	88	
Productivity & Reinvestment	_	_	_		_	(368)	368	
Equity Investees	_	_	_		_	_	_	
Transaction Gains/Losses	_	_	_		_	(21)	21	
Other Items	5	_	5		8	(14)	11	
Certain Tax Matters		_	_		_	_	_	
After Considering Items (Non-GAAP)	\$ 10,005	\$ 4,054	\$ 5,951	59.5%	\$ 3,945	\$ —	\$ 2,006	20.0%

	Three Months Ended December 31, 2014								
	Net operating revenues	Cost of goods sold	Gross profit	Gross margin	Selling, general and administrative expenses	Other operating charges	Operating income	Operating margin	
Reported (GAAP)	\$ 10,872	\$ 4,357	\$ 6,515	59.9%	\$ 4,338	\$ 726	\$ 1,451	13.3%	
Items Impacting Comparability:									
Asset Impairments/Restructuring		_	_		_	(66)	66		
Productivity & Reinvestment	_	_	_		_	(342)	342		
Equity Investees	-	_	_		_	_	_		
Transaction Gains/Losses	_	_	_		_	(15)	15		
Other Items	29	(75)	104		(48)	(303)	455		
Certain Tax Matters		—	—		_	—	—		
After Considering Items (Non-GAAP)	\$ 10,901	\$ 4,282	\$ 6,619	60.7%	\$ 4,290	\$ —	\$ 2,329	21.4%	

	Net operating revenues	Cost of goods sold	Gross profit	Selling, general and administrative expenses	Other operating charges	Operating income
% Change — Reported (GAAP)	(8)	(7)	(9)	(9)	(32)	5
% Currency Impact	(7)	(4)	(9)	(5)	—	(21)
% Change — Currency Neutral Reported	(1)	(3)	0	(4)	—	26
% Change — After Considering Items (Non-GAAP)	(8)	(5)	(10)	(8)	—	(14)
% Currency Impact After Considering Items (Non-GAAP)	(7)	(4)	(8)	(5)	_	(13)
% Change — Currency Neutral After Considering Items (Non-GAAP)	(2)	(1)	(2)	(3)		0

### **Reconciliation of GAAP and Non-GAAP Financial Measures**

### (UNAUDITED)

#### (In millions except per share data)

						Three Mor	nths	Ended	l Decembe	er 31, 2015		
	erest ense	Equ inco (loss ne	ome s) —	inco (los	her ome s) — iet	Income before income taxes		ome xes	Effective tax rate	Net income (loss) attributable to noncontrolling interests	Net income attributable to shareowners of The Coca-Cola Company	Diluted net income per share <sup>1</sup>
Reported (GAAP)	\$ 143	\$	87	\$	(78)	\$ 1,538	\$	302	19.6%	\$ (1)	\$ 1,237	\$ 0.28
Items Impacting Comparability:												
Asset Impairments/Restructuring	—		—		—	88		_		_	88	0.02
Productivity & Reinvestment	—		—		—	368		135		—	233	0.05
Equity Investees	—		8		—	8		_		—	8	—
Transaction Gains/Losses	_		_		178	199		65		_	134	0.03
Other Items	_		_		(49)	(38)		(15)		_	(23	) (0.01)
Certain Tax Matters	_		_		_	_		(1)		—	1	_
After Considering Items (Non-GAAP)	\$ 143	\$	95	\$	51	\$ 2,163	\$	486	22.5%	\$ (1)	\$ 1,678	\$ 0.38

#### Three Months Ended December 31, 2014 Diluted Net income Net income Equity Other Income (loss) attributable to net income income before attributable to shareowners of income Interest (loss) (loss) income Income Effective noncontrolling The Coca-Cola per share<sup>2</sup> expense net net taxes taxes tax rate interests Company \$ 0.17 **Reported (GAAP)** 239 \$ 1,076 28.3% \$ 139 \$ \$ (633) \$ 305 \$ \$ 770 1 Items Impacting Comparability: Asset Impairments/Restructuring 66 66 0.01 Productivity & Reinvestment 342 95 247 0.06 Equity Investees (2) (2) 3 (5) Transaction Gains/Losses 421 436 287 0.06 149 \_\_\_\_ Other Items (46) 170 579 14 565 0.13 Certain Tax Matters (5) 5 \_ After Considering Items (Non-GAAP) \$ 139 \$ 191 \$ (42) \$ 2,497 \$ 561 22.5% \$ 1 \$ 1,935 \$ 0.44

	Interest expense	Equity income (loss) — net	Other income (loss) — net	Income before income taxes	Income taxes		Net income (loss) attributable to noncontrolling interests	Net income attributable to shareowners of The Coca-Cola Company	Diluted net income per share
% Change — Reported (GAAP)	3	(64)	88	43	(1)	1	_	61	62
% Change — After Considering Items (Non-GAAP)	3	(50)	_	(13)	(13)			(13)	(12)

Note: Certain columns may not add due to rounding. Certain growth rates may not recalculate using the rounded dollar amounts provided.

<sup>1</sup>4,390 million average shares outstanding — diluted

<sup>2</sup>4,437 million average shares outstanding — diluted

### **Reconciliation of GAAP and Non-GAAP Financial Measures**

### (UNAUDITED)

(In millions except per share data)

	Year Ended December 31, 2015									
	 Net Co operating go revenues se		Gross profit	Gross margin	Selling, general and administrative expenses	Other operating charges		Operating income		Operating margin
Reported (GAAP)	\$ 44,294	\$ 17,482	\$ 26,812	60.5%	\$ 16,427	\$	1,657	\$	8,728	19.7%
Items Impacting Comparability:										
Asset Impairments/Restructuring	_	_	_		_		(292)		292	
Productivity & Reinvestment	_	_	_		—		(691)		691	
Equity Investees	_	_	_		—		_		_	
Transaction Gains/Losses	_	_	_		—		(448)		448	
Other Items	(37)	(66)	29		41		(226)		214	
Certain Tax Matters	_	_	_		_		_		_	
After Considering Items (Non-GAAP)	\$ 44,257	\$ 17,416	\$ 26,841	60.6%	\$ 16,468	\$		\$	10,373	23.4%

#### Year Ended December 31, 2014 Selling, Net Cost of general and Other Gross Operating operating goods Gross administrative operating Operating révenues sold profit margin charges income margin expenses Reported (GAAP) \$ 45,998 \$ 17,889 \$ 28,109 61.1% 17,218 \$ 1,183 9,708 21.1% \$ \$ Items Impacting Comparability: 208 Asset Impairments/Restructuring (208) Productivity & Reinvestment (601) 601 \_\_\_\_ \_\_\_\_ \_\_\_\_ Equity Investees \_ \_ \_ \_\_\_\_ \_ Transaction Gains/Losses (22) 22 Other Items 13 1 (62) (352) 415 14 Certain Tax Matters After Considering Items (Non-GAAP) \$ 46,012 \$ 17,902 \$ 28,110 61.1% \$ 17,156 \$ \$ 10,954 \_ 23.8%

	Net operating revenues	Cost of goods sold	Gross profit	Selling, general and administrative expenses	Other operating charges	Operating income
% Change — Reported (GAAP)	(4)	(2)	(5)	(5)	40	(10)
% Currency Impact	(7)	(5)	(8)	(6)	—	(12)
% Change — Currency Neutral Reported	3	2	4	2	_	2
% Change — After Considering Items (Non-GAAP)	(4)	(3)	(5)	(4)		(5)
% Currency Impact After Considering Items (Non-GAAP)	(7)	(5)	(8)	(6)	—	(11)
% Change — Currency Neutral After Considering Items (Non-GAAP)	3	2	4	2	_	6

## **Reconciliation of GAAP and Non-GAAP Financial Measures**

### (UNAUDITED)

(In millions except per share data)

							Year	Ended Deo	cember 31,	2015				
	-	erest ense	inc (los	quity come ss) — net	inc (los	ther come ss) — net	Income before income taxes	Income taxes	Effective tax rate	Net ind (los attributa noncont intere	s) able to trolling	attrib shared The C	income utable to owners of coca-Cola mpany	Diluted net income per share <sup>1</sup>
Reported (GAAP)	\$	856	\$	489	\$	631	\$ 9,605	\$ 2,239	23.3%	\$	15	\$	7,351	\$ 1.67
Items Impacting Comparability:														
Asset Impairments/Restructuring		—		—		—	292	—					292	0.07
Productivity & Reinvestment		_		—		_	691	259			_		432	0.10
Equity Investees		_		87		_	87	5			_		82	0.02
Transaction Gains/Losses		_		—		(351)	97	(108)			_		205	0.05
Other Items		(320)		—		64	598	158			_		440	0.10
Certain Tax Matters		_		—		_	_	5			_		(5)	—
After Considering Items (Non-GAAP)	\$	536	\$	576	\$	344	\$11,370	\$ 2,558	22.5%	\$	15	\$	8,797	\$ 2.00

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						Year	Ended Dec	cember 31	, 2014		
	-	erest ense	inc (los	quity come ss) — net	Other income (loss) — net	Income before income taxes	Income taxes	Effective tax rate	Net income (loss) attributable to noncontrolling interests	Net income attributable to shareowners of The Coca-Cola Company	Diluted net income per share <sup>2</sup>
Reported (GAAP)	\$	483	\$	769	\$ (1,263)	\$ 9,325	\$ 2,201	23.6%	\$ 26	\$ 7,098	\$ 1.60
Items Impacting Comparability:											
Asset Impairments/Restructuring		_		_	—	208	—		—	208	0.05
Productivity & Reinvestment		—		—	—	601	191		—	410	0.09
Equity Investees		—		18	—	18	6		—	12	—
Transaction Gains/Losses		—		—	831	853	296		—	557	0.13
Other Items		—		(25)	368	758	(41)		—	799	0.18
Certain Tax Matters		_		_			(7)			7	—
After Considering Items (Non-GAAP)	\$	483	\$	762	\$ (64)	\$11,763	\$ 2,646	22.5%	\$ 26	\$ 9,091	\$ 2.04

	Interest expense	Equity income (loss) — net	Other income (loss) — net	Income before income taxes	Income taxes		Net income (loss) attributable to noncontrolling interests	Net income attributable to shareowners of The Coca-Cola Company	Diluted net income per share
% Change — Reported (GAAP)	77	(36)	_	3	2	1	(40)	4	5
% Change — After Considering Items (Non-GAAP)	11	(24)	_	(3)	(3)	]	(40)	(3)	(2)

Note: Certain columns may not add due to rounding. Certain growth rates may not recalculate using the rounded dollar amounts provided.

<sup>1</sup>4,405 million average shares outstanding — diluted

<sup>2</sup>4,450 million average shares outstanding — diluted

### **Reconciliation of GAAP and Non-GAAP Financial Measures**

(UNAUDITED)

#### Income Before Income Taxes and Diluted Net Income Per Share:

	Three Months Ende	ed December 31, 2015
	Income before income taxes	Diluted net income per share
% Change — Reported (GAAP)	43	62
% Currency Impact	(9)	(10)
% Change — Currency Neutral Reported	52	73
% Structural Impact	(8)	N/A
% Change — Currency Neutral Reported and Adjusted for Structural Impact	62	N/A
% Change — After Considering Items (Non-GAAP)	(13)	(12)
% Currency Impact After Considering Items (Non-GAAP)	(10)	(10)
% Change — Currency Neutral After Considering Items (Non-GAAP)	(3)	(2)
% Structural Impact After Considering Items (Non-GAAP)	(1)	N/A

% Change — Currency Neutral After Considering Items and Adjusted for Structural Impact (Non-GAAP)

Year Ended December 31, 2015									
Income before income taxes	Diluted net income per share								
3	5								
(6)	(6)								
9	10								
(1)	N/A								
9	N/A								

(2)

N/A

(3)	(2)
(8)	(8)
5	6
(1)	N/A
6	N/A

### % Change — Reported (GAAP)

% Currency Impact

- % Change Currency Neutral Reported
- % Structural Impact

% Change — Currency Neutral Reported and Adjusted for Structural Impact

% Change — After Considering Items (Non-GAAP)

- % Currency Impact After Considering Items (Non-GAAP)
- % Change Currency Neutral After Considering Items (Non-GAAP)
- % Structural Impact After Considering Items (Non-GAAP)

% Change — Currency Neutral After Considering Items and Adjusted for Structural Impact (Non-GAAP)

Note: Certain columns may not add due to rounding.

### **Reconciliation of GAAP and Non-GAAP Financial Measures**

(UNAUDITED) (In millions)

#### Net Operating Revenues by Segment:

						Three M	onth	s Ended	December 3	31, 2	2015			
	Eurasia & Africa	Eui	rope	Latin America		North America	a –	Asia Pacific	Bottling Investment	s	Corporate	Eliminations	Consolidat	ted
Reported (GAAP)	\$ 560	\$	1,151	\$	1,023	\$ 5,14	5\$	960	\$ 1,37	7 \$	<b>46</b>	\$ (262	)\$ 10,0	000
Items Impacting Comparability:														
Asset Impairments/Restructuring	_		_		_	-	_	_	-	_	_			_
Productivity & Reinvestment	_		_		_	-	_	_	-	_	_	_		_
Equity Investees	_		_		_	-	_	_	-	_	_	_		_
Transaction Gains/Losses	_	-	_		_		_	_	-	_	_	_		_
Other Items	_		_		_		(5)	_	-	_	10	_		5
After Considering Items (Non-GAAP)	\$ 560	\$	1,151	\$	1,023	\$ 5,14	0\$	960	\$ 1,37	7 \$	56	\$ (262	)\$ 10,0	005

	Three Months Ended December 31, 2014													
		sia & ica	Euro	оре		₋atin nerica		orth erica	F	Asia Pacific	Bottling Investments	Corporate	Eliminations	Consolidated
Reported (GAAP)	\$	631	<b>\$</b> 1	1,245	\$	1,251	\$	5,370	\$	1,133	\$ 1,483	\$ 10	\$ (251)	\$ 10,872
Items Impacting Comparability:														
Asset Impairments/Restructuring		_		_		_		_		_	_			—
Productivity & Reinvestment		—		—		—		—		—	—		—	—
Equity Investees		—		—		—		—		—	—		—	—
Transaction Gains/Losses		_		—		—		—		_				—
Other Items		—		—		—		28		—	—	1	—	29
After Considering Items (Non-GAAP)	\$	631	<b>\$</b> 1	1,245	\$	1,251	\$	5,398	\$	1,133	\$ 1,483	\$ 11	\$ (251)	\$ 10,901

	Eurasia & Africa	Europe	Latin America	North America	Asia Pacific	Bottling Investments	Corporate	Eliminations	Consolidated
% Change — Reported (GAAP)	(11)	(7)	(18)	(4)	(15)	(7)	339	(4)	(8)
% Currency Impact	(16)	(5)	(25)	(1)	(6)	(11)	(98)	—	(7)
% Change — Currency Neutral Reported	5	(3)	7	(3)	(9)	4	437	_	(1)
% Acquisition & Divestiture Adjustments	(2)	(1)	0	(1)	0	4	72	_	0
% Change — Organic Revenues (Non-GAAP)	7	(2)	7	(2)	(9)	0	365		(1)
% Change — After Considering Items (Non-GAAP)	(11)	(7)	(18)	(5)	(15)	(7)	416	_	(8)
% Currency Impact After Considering Items (Non-GAAP)	(16)	(5)	(25)	(1)	(6)	(11)	(12)	_	(7)
% Change — Currency Neutral After Considering Items (Non- GAAP)	5	(3)	7	(4)	(9)	4	428		(2)

### **Reconciliation of GAAP and Non-GAAP Financial Measures**

(UNAUDITED) (In millions)

#### Net Operating Revenues by Segment:

						Year I	Ind	ed Dece	mb	er 31, 201	5					
	rasia & Africa	E	urope	Latin America		North merica	F	Asia Pacific		Bottling restments	С	orporate	Elimi	nations	Con	solidated
Reported (GAAP)	\$ 2,459	\$	5,128	\$ 4,074	\$	21,802	\$	5,252	\$	6,731	\$	166	\$	(1,318)	\$	44,294
Items Impacting Comparability:																
Asset Impairments/Restructuring	_		_	_		_		_		_		_		_		_
Productivity & Reinvestment	_		_	_		_		—		_		—		_		_
Equity Investees	_		—	_		_		—		_		—		_		_
Transaction Gains/Losses	_		_	_		_		_		_		_		_		_
Other Items	_		—	_		(24)		—		_		(13)		_		(37)
After Considering Items (Non-GAAP)	\$ 2,459	\$	5,128	\$ 4,074	\$	21,778	\$	5,252	\$	6,731	\$	153	\$	(1,318)	)\$	44,257

	Year Ended December 31, 2014																	
		rasia & Africa	E	urope		∟atin nerica		North merica		Asia Pacific		Bottling restments	С	orporate	Elir	minations	Consol	idated
Reported (GAAP)	\$	2,730	\$	5,536	\$	4,657	\$	21,479	\$	5,746	\$	7,039	\$	136	\$	(1,325)	\$4	15,998
Items Impacting Comparability:																		
Asset Impairments/Restructuring		_		_		_		_						_				_
Productivity & Reinvestment		—		—		_		_				—		—		—		—
Equity Investees		—		—		_		_		_		_		—		—		—
Transaction Gains/Losses		—		—		_		_		_				—		_		—
Other Items		—		—		_		37				(20)		(3)		—		14
After Considering Items (Non-GAAP)	\$	2,730	\$	5,536	\$	4,657	\$	21,516	\$	5,746	\$	7,019	\$	133	\$	(1,325)	\$ 4	16,012

	Eurasia & Africa	Europe	Latin America	North America	Asia Pacific	Bottling Investments	Corporate	Eliminations	Consolidated
% Change — Reported (GAAP)	(10)	(7)	(13)	2	(9)	(4)	22	1	(4)
% Currency Impact	(14)	(9)	(23)	(1)	(8)	(10)	0	—	(7)
% Change — Currency Neutral Reported	4	2	10	3	(1)	6	22	_	3
% Acquisition & Divestiture Adjustments	(1)	(1)	0	(1)	0	3	11	_	0
% Change — Organic Revenues (Non-GAAP)	5	2	11	4	0	3	11		4
% Change — After Considering Items (Non-GAAP)	(10)	(7)	(13)	1	(9)	(4)	15	_	(4)
% Currency Impact After Considering Items (Non-GAAP)	(14)	(9)	(23)	(1)	(8)	(10)	(8)	_	(7)
% Change — Currency Neutral After Considering Items (Non- GAAP)	4	2	10	2	(1)	6	23		3

### **Reconciliation of GAAP and Non-GAAP Financial Measures**

(UNAUDITED) (In millions)

#### Operating Income (Loss) by Segment:

				Three	Months En	ded Decem	ber 31, 2015					
		asia & frica	Europe	Latin America	North America	Asia Pacific	Bottling Investments	Corporate	Consolidated			
Reported (GAAP)	\$	225	\$ 614	\$ 528	\$ 411	\$ 313	\$ (34)	\$ (539)	\$ 1,518			
Items Impacting Comparability:												
Asset Impairments/Restructuring		_	_	_	_	_	88	_	88			
Productivity & Reinvestment		—	(12)	_	145	3	39	193	368			
Equity Investees		—	_	_	_		_		_			
Transaction Gains/Losses		_	_	_	_	_	3	18	21			
Other Items		—	_	_	(9)	) —	(3)	23	11			
After Considering Items (Non-GAAP)	\$	225	\$ 602	\$ 528	\$ 547	\$ 316	\$ 93	\$ (305)	\$ 2,006			
	Three Months Ended December 31, 2014											

	isia & rica	Europe		Latin America	Noi Ame		Asia Pacific	Ir	Bottling vestments	Corporate	Consolidated
Reported (GAAP)	\$ 226	\$ 48	9	\$ 362	\$	432	\$ 407	7\$	(17)	\$ (448)	\$ 1,451
Items Impacting Comparability:											
Asset Impairments/Restructuring		-	_			_	_	-	66	_	66
Productivity & Reinvestment	25	10	9	20		89	20	6	3	70	342
Equity Investees	_	-	_	_		_	-	-	_	_	_
Transaction Gains/Losses	_	-		_		_	_	-	_	15	15
Other Items	_	-	_	275		151		1	9	19	455
After Considering Items (Non-GAAP)	\$ 251	\$ 59	8	\$ 657	\$	672	\$ 434	1\$	61	\$ (344)	\$ 2,329

	Eurasia & Africa	Europe	Latin America	North America	Asia Pacific	Bottling Investments	Corporate	Consolidated
% Change — Reported (GAAP)	0	26	46	(5)	(23)	(106)	(20)	5
% Currency Impact	(26)	0	(63)	2	(6)	(27)	0	(21)
% Change — Currency Neutral Reported	26	26	109	(7)	(17)	(79)	(21)	26
% Change — After Considering Items (Non-GAAP)	(10)	1	(20)	(19)	(27)	52	11	(14)
% Currency Impact After Considering Items (Non-GAAP)	(23)	0	(35)	1	(5)	(29)	3	(13)
% Change — Currency Neutral After Considering Items (Non-GAAP)	13	1	15	(20)	(22)	81	8	0

### **Reconciliation of GAAP and Non-GAAP Financial Measures**

(UNAUDITED) (In millions)

#### Operating Income (Loss) by Segment:

					Y	ear	Ended D	December 3	31, 2015			
		Eurasia & Africa		оре	Latin America		lorth nerica	Asia Pacific	Bottling Investments	Corporate	Consolidated	
Reported (GAAP)	\$	987	\$ 2	2,888 \$	\$ 2,169	\$	2,490	\$ 2,189	\$0	\$ (1,995)	\$ 8,728	
Items Impacting Comparability:												
Asset Impairments/Restructuring		_		_	_		_	_	292		292	
Productivity & Reinvestment		16		(25)	7		384	2	61	246	691	
Equity Investees		—		—				_	_		—	
Transaction Gains/Losses		_		_	_		_	_	3	445	448	
Other Items		—		—	33		(1)	2	3	177	214	
After Considering Items (Non-GAAP)	\$	1,003	\$ 2	2,863 \$	\$ 2,209	\$	2,873	\$ 2,193	\$ 359	\$ (1,127)	\$ 10,373	
	Year Ended December 31, 2014											

	Year Ended December 31, 2014												
		Eurasia & Africa		urope		atin nerica		lorth nerica		Asia Pacific	Bottling Investments	Corporate	Consolidated
Reported (GAAP)	\$	1,084	\$	2,852	\$	2,316	\$	2,447	\$	2,448	\$9	\$ (1,448)	\$ 9,708
Items Impacting Comparability:													
Asset Impairments/Restructuring		_		_		_		_		_	208		208
Productivity & Reinvestment		26		111		20		281		36	3	124	601
Equity Investees		_		_		_		_		_	_	_	_
Transaction Gains/Losses		_		_		_		_		_	_	22	22
Other Items		_		_		275		61		1	39	39	415
After Considering Items (Non-GAAP)	\$	1,110	\$	2,963	\$	2,611	\$	2,789	\$	2,485	\$ 259	\$ (1,263)	\$ 10,954

	Eurasia & Africa	Europe	Latin America	North America	Asia Pacific	Bottling Investments	Corporate	Consolidated
% Change — Reported (GAAP)	(9)	1	(6)	2	(11)	_	(38)	(10)
% Currency Impact	(16)	(3)	(31)	0	(8)	_	2	(12)
% Change — Currency Neutral Reported	7	5	25	2	(3)		(40)	2
% Change — After Considering Items (Non-GAAP)	(10)	(3)	(15)	3	(12)	38	11	(5)
% Currency Impact After Considering Items (Non-GAAP)	(15)	(3)	(28)	0	(8)	(21)	1	(11)
% Change — Currency Neutral After Considering Items (Non-GAAP)	6	0	12	3	(4)	59	9	6

# **Reconciliation of GAAP and Non-GAAP Financial Measures**

(UNAUDITED) (In millions)

Income (Loss) Before Income Taxes by Segment:

	Three Months Ended December 31, 2015														
	asia &	Eu	irope		atin nerica		lorth nerica		Asia acific	Bott Investi		Cor	porate	Cons	olidated
Reported (GAAP)	\$ 219	\$	619	\$	515	\$	230	\$	317	\$	74	\$	(436)	\$	1,538
Items Impacting Comparability:															
Asset Impairments/Restructuring	_		_		_		_		_		88		_		88
Productivity & Reinvestment	_		(12)		_		145		3		39		193		368
Equity Investees	_		1		_		_		_		7				8
Transaction Gains/Losses	_		_		_		180		_		3		16		199
Other Items	_		_		_		(9)		_		(3)		(26)		(38)
After Considering Items (Non-GAAP)	\$ 219	\$	608	\$	515	\$	546	\$	320	\$	208	\$	(253)	\$	2,163

				Three	Mon	ths En	ded	Decen	nber	31, 2014				
	asia & frica	Ει	irope	atin erica		orth ierica		Asia acific		Bottling estments	Corp	oorate	Con	solidated
Reported (GAAP)	\$ 232	\$	494	\$ 362	\$	40	\$	405	\$	234	\$	(691)	\$	1,076
Items Impacting Comparability:														
Asset Impairments/Restructuring	_		_	_		_		_		66		_		66
Productivity & Reinvestment	25		109	20		89		26		3		70		342
Equity Investees	_		2	_		_		_		(4)		_		(2)
Transaction Gains/Losses	_		_	_		389		_		_		47		436
Other Items	_		_	275		151		1		(37)		189		579
After Considering Items (Non-GAAP)	\$ 257	\$	605	\$ 657	\$	669	\$	432	\$	262	\$	(385)	\$	2,497

	Eurasia & Africa	Europe	Latin America	North America	Asia Pacific	Bottling Investments	Corporate	Consolidated
% Change — Reported (GAAP)	(6)	26	42	491	(22)	(69)	37	43
% Currency Impact	(26)	0	(62)	22	(6)	(13)	34	(9)
% Change — Currency Neutral Reported	20	26	104	469	(16)	(55)	3	52
% Change — After Considering Items (Non-GAAP) % Currency Impact After Considering Items	(15)	1	(22)	(18)	(26)	(21)	34	(13)
(Non-GAAP)	(23)	0	(34)	1	(5)	(18)	25	(10)
% Change — Currency Neutral After Considering Items (Non-GAAP)	9	1	12	(19)	(21)	(3)	9	(3)

# **Reconciliation of GAAP and Non-GAAP Financial Measures**

(UNAUDITED) (In millions)

Income (Loss) Before Income Taxes by Segment:

			١	<b>′</b> ear	Ended I	December	31, 2015				
	irasia & Africa	Europe	atin nerica		North merica	Asia Pacific	Bottling Investments	Cor	porate	Cons	olidated
Reported (GAAP)	\$ 1,004	\$ 2,919	\$ 2,164	\$	1,475	\$ 2,207	\$ 454	\$	(618)	\$	9,605
Items Impacting Comparability:											
Asset Impairments/Restructuring	_	_	_		_	_	292		_		292
Productivity & Reinvestment	16	(25)	7		384	2	61		246		691
Equity Investees	(3)	7	_		_	_	83		_		87
Transaction Gains/Losses		_	_		1,007	_	3		(913)		97
Other Items		_	33		(1)	2	3		561		598
After Considering Items (Non-GAAP)	\$ 1,017	\$ 2,901	\$ 2,204	\$	2,865	\$ 2,211	\$ 896	\$	(724)	\$	11,370

				١	/ear	Ended	December	31, 2	2014				
	rasia & Africa	Europe	A	Latin merica		North merica	Asia Pacific		Bottling estments	Сс	orporate	Con	solidated
Reported (GAAP)	\$ 1,125	\$ 2,892	\$	2,319	\$	1,633	\$ 2,464	\$	715	\$	(1,823)	\$	9,325
Items Impacting Comparability:													
Asset Impairments/Restructuring	_	_		_		_	_		208		_		208
Productivity & Reinvestment	26	111		20		281	36		3		124		601
Equity Investees	_	2		_		_	_		16		_		18
Transaction Gains/Losses	_	_		_		799	_		_		54		853
Other Items	_	_		275		61	1		14		407		758
After Considering Items (Non-GAAP)	\$ 1,151	\$ 3,005	\$	2,614	\$	2,774	\$ 2,501	\$	956	\$	(1,238)	\$	11,763

	Eurasia & Africa	Europe	Latin America	North America	Asia Pacific	Bottling Investments	Corporate	Consolidated
% Change — Reported (GAAP)	(11)	1	(7)	(10)	(10)	(37)	66	3
% Currency Impact	(15)	(4)	(31)	0	(8)	(12)	41	(6)
% Change — Currency Neutral Reported	5	5	24	(10)	(2)	(25)	25	9
% Change — After Considering Items (Non-GAAP) % Currency Impact After Considering Items (Non-GAAP)	(12) (15)	(3) (4)	(16) (27)	3 0	(12) (8)	(6) (16)	41 31	(3) (8)
% Change — Currency Neutral After Considering Items (Non-GAAP)	3	0	12	3	(4)	10	10	5

### **Reconciliation of GAAP and Non-GAAP Financial Measures**

(UNAUDITED)

#### **Operating Expense Leverage:**

	Three Mont	hs Ended Decem	ber 31, 2015
	Operating income	Gross profit	Operating expense leverage <sup>1</sup>
% Change — Reported (GAAP)	5	(9)	13
% Change — Currency Neutral Reported	26	0	26
% Change — After Considering Items (Non-GAAP)	(14)	(10)	(4)
	(14)	(10)	(4)
% Change — Currency Neutral After Considering Items (Non-GAAP)	0	(2)	1

	Year E	nded December 3	1, 2015
	Operating income	Gross profit	Operating expense leverage <sup>1</sup>
% Change — Reported (GAAP)	(10)	(5)	(5)
% Change — Currency Neutral Reported	2	4	(2)
% Change — After Considering Items (Non-GAAP)	(5)	(5)	(1)
% Change — Currency Neutral After Considering Items (Non-GAAP)	6	4	2

Note: Certain rows may not add due to rounding.

<sup>1</sup>Operating expense leverage is calculated by subtracting gross profit growth from operating income growth.

### **Reconciliation of GAAP and Non-GAAP Financial Measures**

(UNAUDITED) (In millions)

#### Purchases and Issuances of Stock:

	Ended er 31, 2015	ar Ended 1ber 31, 2014
Reported (GAAP)		
Issuances of Stock	\$ 1,245	\$ 1,532
Purchases of Stock for Treasury	(3,564)	(4,162)
Net Change in Stock Issuance Receivables <sup>1</sup>	1	(14)
Net Change in Treasury Stock Payables <sup>2</sup>	18	38
Net Treasury Share Repurchases (Non-GAAP)	\$ (2,300)	\$ (2,606)

<sup>1</sup> Represents the net change in receivables related to employee stock options exercised but not settled prior to the end of the year. <sup>2</sup> Represents the net change in payables for treasury shares repurchased but not settled prior to the end of the year.