

Investor

Relations

Overview

Updated as of

September 11, 2025



FORWARD-LOOKING STATEMENTS

This presentation contains statements, estimates or projections that constitute "forward-looking statements" as defined under U.S. federal securities laws. Generally, the words "believe," "opportunity," "ahead," "expect," "intend," "estimate," "anticipate," "project," "will" and similar expressions identify forward-looking statements, which generally are not historical in nature. Forward-looking statements are subject to certain risks and uncertainties that could cause The Coca-Cola Company's actual results to differ materially from its historical experience and our present expectations or projections. These risks include, but are not limited to, unfavorable economic and geopolitical conditions, including the direct or indirect negative impacts of the conflict between Russia and Ukraine and conflicts in the Middle East; increased competition; an inability to be successful in our innovation activities; changes in the retail landscape or the loss of key retail or foodservice customers; an inability to expand our business in emerging and developing markets; an inability to successfully manage the potential negative consequences of our productivity initiatives; an inability to attract or retain specialized or top talent with perspectives, experiences and backgrounds that reflect the broad range of consumers and markets we serve around the world; disruption of our supply chain, including increased commodity, raw material, packaging, energy, transportation and other input costs; an inability to successfully integrate and manage our acquired businesses, brands or bottling operations or an inability to realize a significant portion of the anticipated benefits of our joint ventures or strategic relationships; failure by our third-party service providers and business partners to satisfactorily fulfill their commitments and responsibilities; an inability to renew collective bargaining agreements on satisfactory terms, or we or our bottling partners experience strikes, work stoppages, labor shortages or labor unrest; obesity and other health-related concerns; evolving consumer product and shopping preferences; product safety and quality concerns; perceived negative health consequences of processing and of certain ingredients, such as non-nutritive sweeteners, color additives and biotechnology-derived substances, and of other substances present in our beverage products or packaging materials; failure to digitalize the Coca-Cola system; damage to our brand image, corporate reputation and social license to operate from negative publicity, whether or not warranted, concerning product safety or quality, workplace and human rights, obesity or other issues; an inability to successfully manage new product launches; an inability to maintain good relationships with our bottling partners; deterioration in our bottling partners' financial condition; an inability to successfully manage our refranchising activities; increases in income tax rates, changes in income tax laws or the unfavorable resolution of tax matters, including the outcome of our ongoing tax dispute or any related disputes with the U.S. Internal Revenue Service ("IRS"); the possibility that the assumptions used to calculate our estimated aggregate incremental tax and interest liability related to the potential unfavorable outcome of the ongoing tax dispute with the IRS could significantly change; increased or new indirect taxes; changes in laws and regulations relating to beverage containers and packaging; significant additional labeling or warning requirements or limitations on the marketing or sale of our products; litigation or legal proceedings; conducting business in markets with high-risk legal compliance environments; failure to adequately protect, or disputes relating to, trademarks, formulas and other intellectual property rights; changes in, or failure to comply with, the laws and regulations applicable to our products or our business operations; fluctuations in foreign currency exchange rates; interest rate increases; an inability to achieve our overall long-term growth objectives; default by or failure of one or more of our counterparty financial institutions; impairment charges; an inability to protect our information systems against service interruption, misappropriation of data or cybersecurity incidents; failure to comply with privacy and data protection laws; evolving sustainability regulatory requirements and expectations; increasing concerns about the environmental impact of plastic bottles and other packaging materials; water scarcity and poor quality; increased demand for food products, decreased agricultural productivity and increased regulation of ingredient sourcing due diligence; climate change and legal or regulatory responses thereto; adverse weather conditions; and other risks discussed in our filings with the Securities and Exchange Commission ("SEC"), including our Annual Report on Form 10-K for the year ended December 31, 2024, and subsequently filed Quarterly Reports on Form 10-Q, which are available from the SEC. You should not place undue reliance on forward-looking statements, which speak only as of the date they are made. We undertake no obligation to publicly update or revise any forward-looking statements.

RECONCILIATION TO U.S. GAAP FINANCIAL INFORMATION

The following presentation includes certain "non-GAAP financial measures" as defined in Regulation G under the Securities Exchange Act of 1934. A schedule which reconciles our results as reported under Generally Accepted Accounting Principles and the non-GAAP financial measures included in the following and accompanying presentation is attached as an appendix hereto. The 2025 outlook information provided in this presentation includes forward-looking non-GAAP financial measures, which management uses in measuring performance. The company is not able to reconcile full year 2025 projected organic revenues (non-GAAP) to full year 2025 projected reported EPS, or full year 2025 projected comparable EPS (non-GAAP) to full year 2025 projected reported EPS without unreasonable efforts because it is not possible to predict with a reasonable degree of certainty the exact impact of changes in foreign currency exchange rates throughout 2025; the exact timing and exact impact of acquisitions, divestitures and structural changes throughout 2025; and the exact timing and exact amount of items impacting comparability throughout 2025.



KEY THEMES FOR TODAY

Boundless OPPORTUNITY

Executing with **EXCELLENCE**

Enduring **VALUE**

Segment **OVERVIEW**

02

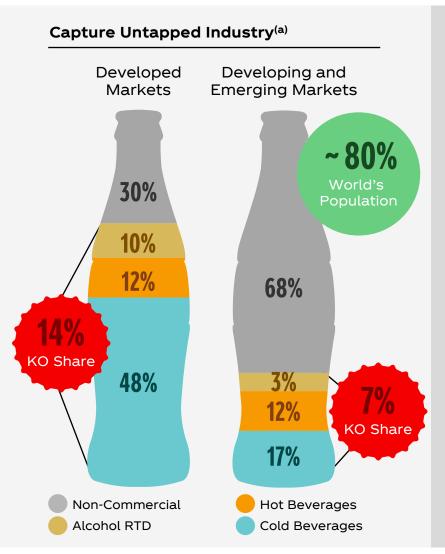
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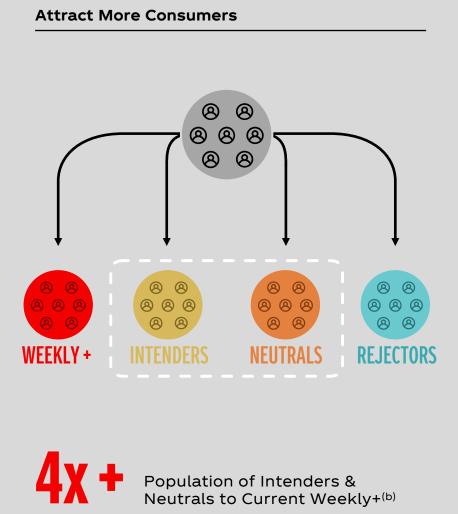
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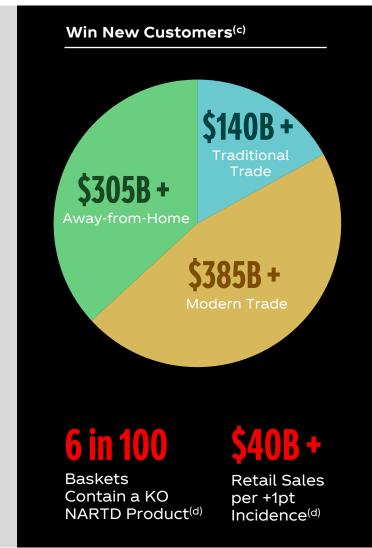


Boundless OPPORTUNITY

COMPELLING OPPORTUNITY BY ANY MEASURE

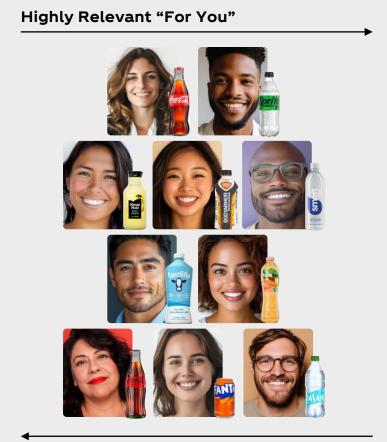


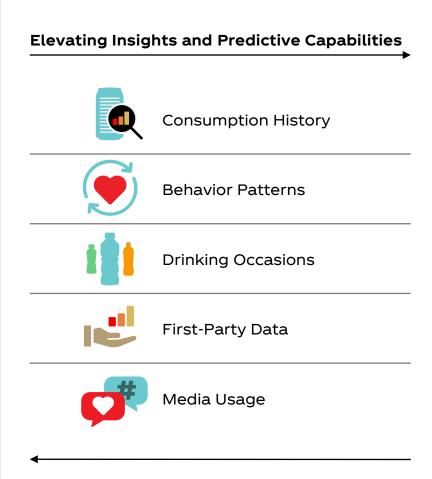




STARTING WITH OUR CONSUMER, LEADING WITH OUR BRANDS







2 Consecutive Years of Weekly+ Growth^(a)

BECOMING OUR CUSTOMERS' BEST PARTNER

Traditional TradeSmall Stores, "Mom and Pops"

Modern Trade

Large Stores, Club Stores, Value Stores, Drug Stores, E-commerce, Quick Commerce

Away-from-Home

Quick-Service Restaurants, Full-Service Restaurants, Bars/Taverns, Convenience Stores, Amusement Parks, Recreations, Health/Hospitals, Travel, Hospitality

Getting More Granular



60% +

Customers Digitized^(a)







50% +

SSD Share of Visible Inventory^(b)

2 60/

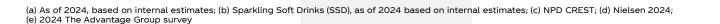


In Customer Value Creation for 7 Consecutive Years^(d)



Fast-Moving Consumer Goods Global Customer Satisfaction^(e)

> ~ 33N Customer Outlets



UNMATCHED REACH

~6,000,000 People Servicing the Coca-Cola Network

~120,000 Suppliers

~3,000 Production Lines

~ **5,000** Warehouses

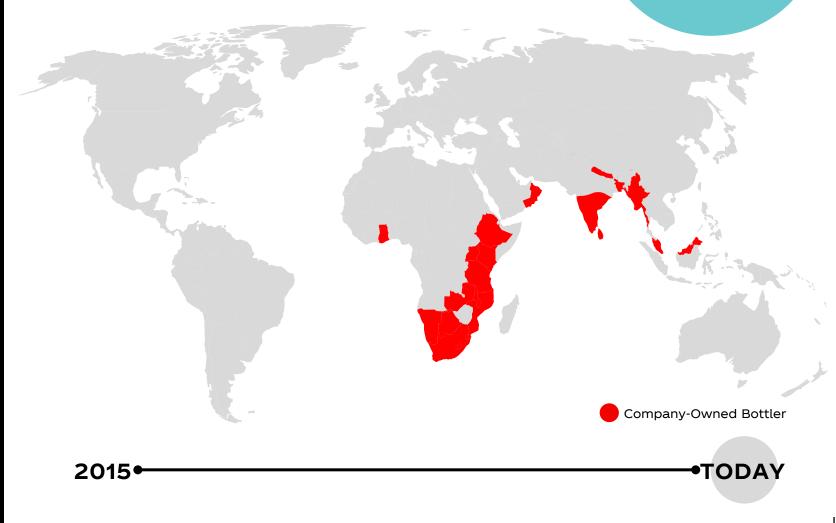
~ **30,000** Red Trucks

~ 14,000,000 Units of Cold-Drink Equipment

2.2BServings per Day

FRANCHISE MODEL CREATES SUPERIOR VALUE





STEADFAST PERFORMANCE IN A DYNAMIC WORLD

2024 Results

+ 1%

Volume Growth

+ 12%

Organic Revenue^(a)

+ 7%

Comparable EPS^{(a} Growth

\$10.8B

Free Cash Flow Excl. the IRS Tax Litigation Deposit^(b)

(a) Non-GAAP; (b) Free Cash Flow Excluding the IRS Tax Litigation Deposit = Free cash flow excluding the company's IRS tax litigation deposit that was paid in 2024, Non-GAAP; (c) AdWeek 7/24/2024; (d) Beverage Digest 12/11/2024; (e) Financial Times 2/13/2024; (f) Marketing Dive 12/5/2024; (g) Wall Street Journal 11/25/24; (h) Wall Street Journal 5/16/2024; (i) NARTD retail value excluding value-added dairy and plant-based beverages, internal estimates; (j) 2023 vs. 2022; (k) Large Players include global, regional and scaled local brands. Acquired players are shown pro forma; (l) Shifting Players include local, new and private-label brands

"All Weather" at Work

No Soda Has Grabbed More Market ^(c) Share in the Past 20 Years Than Coca-Cola Zero Sugar

Protein Shake Results: Coke's Fairlife Core Power (d) Explodes at US Retail

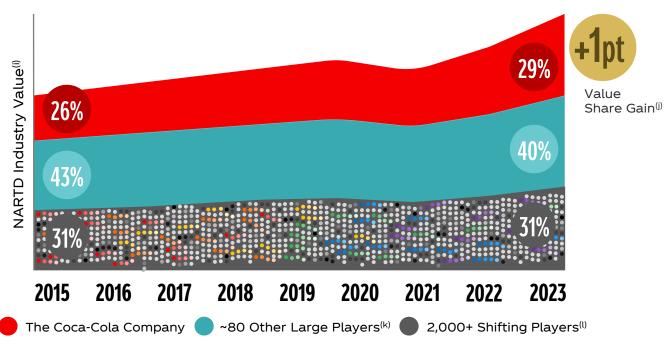
Coca-Cola sales rise despite surging prices (e)

Why Powerade is letting athletes of pause partnerships to prioritize mental health

AI Ads Can Look Weird. Brands Like (9) Coca-Cola Are Making Them Anyway.

Coke's Attached Bottle Caps Keep (h) Hitting Soda Drinkers in the Face

Extending Our Staying Power



WELL ON OUR WAY TO \$3.00

Delivering on Our Long-Term Growth Model

4-6% Organic Revenue^(a)

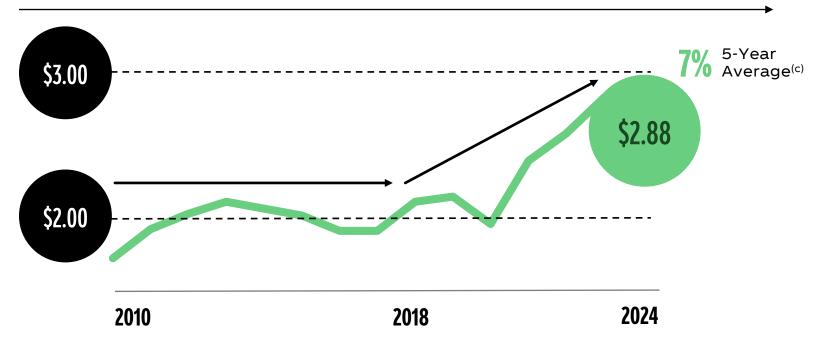
Comparable Currency
Neutral Operating Income^(a)

7-9% Comparable Currency Neutral EPS^(a)

90-95%

Adjusted Free Cash Flow Conversion Ratio^(b)

Inflection Drives Momentum(c)



(a) Non-GAAP; (b) Adjusted Free Cash Flow Conversion Ratio = Free cash flow adjusted for significant cash inflows & outflows / GAAP net income adjusted for noncash/nonoperating items impacting comparability, Non-GAAP; (c) Comparable EPS, Non-GAAP; (d) Reflects updated full-year 2025 guidance; (e) Free Cash Flow excluding the fairlife contingent consideration payment = Net cash provided by operating activities less purchases of property, plant and equipment and excludes the company's fairlife contingent consideration payment that was made in March 2025, Non-GAAP

Ready for 2025^(d)

5-6% Organic Revenue^(a) Growth

Comparable Currency
Neutral EPS^(a) Growth

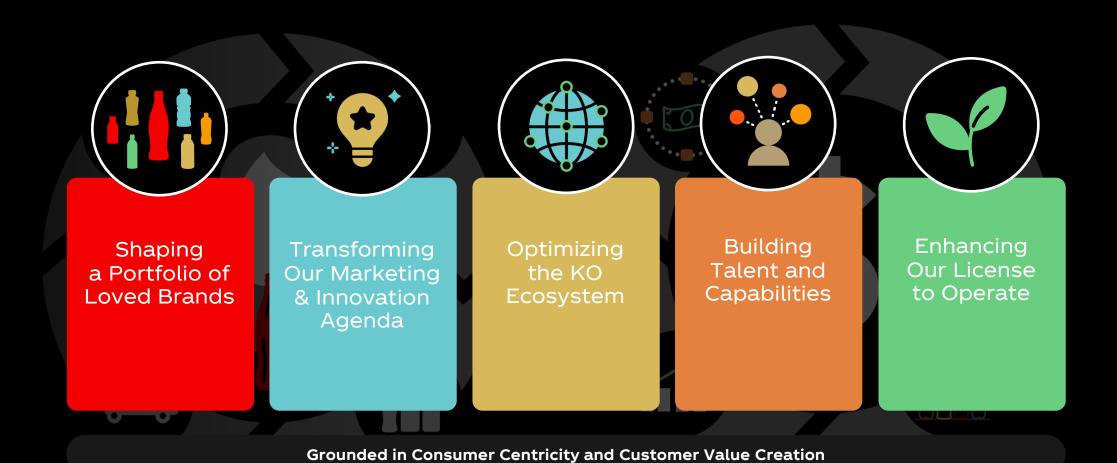
70% Comparable EPS Growth

Free Cash Flow Excl. the fairlife Contingent Consideration Payment(e)

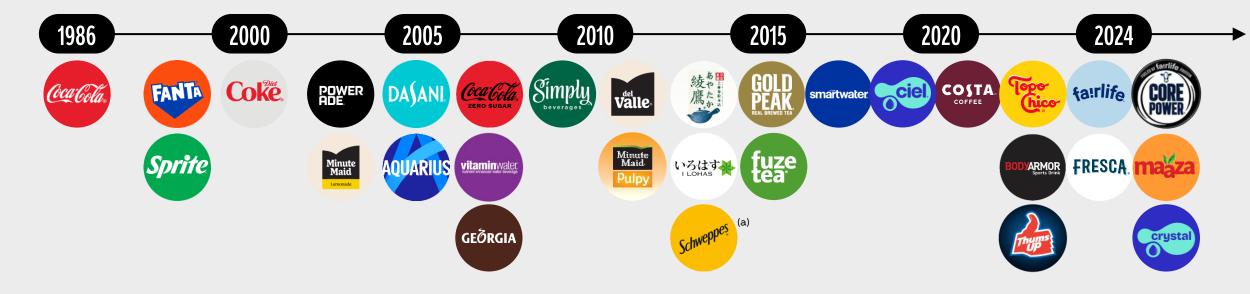


12 Executing with EXCELLENCE

ENHANCING OUR STRATEGIC EDGE



30 BILLION-DOLLAR BRANDS



Billion-Dollar Brands Created Organically

Billion-Dollar Brands
Added via Acquisition

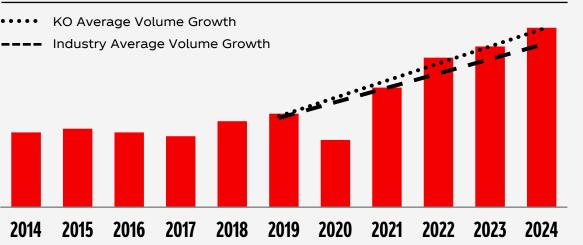
Billion-Dollar Brands
Created after Acquisition

It Started with One | Creating New Brands | Building up Bolt-Ons

OVERNIGHT SUCCESSES...DECADES IN THE MAKING



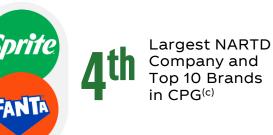
"Sparkling Renaissance Continues"(a)

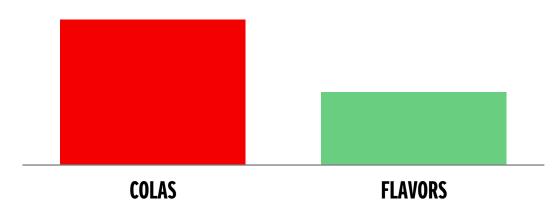




Significant Opportunity to Close the Share Gap(d)



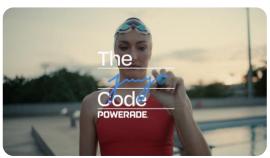




TOTAL BEVERAGE PORTFOLIO GAINING GROUND



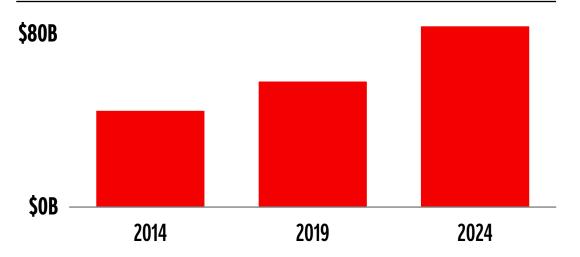




DAJANI CIEL NZGET → Crystal Smartwater vitaminwater Ciper Crystal Global Player in Water(b)















Still More To Come...



DOING WHAT WE DO BEST... EVEN BETTER

Streamlined **PORTFOLIO**



200 Brand

Consecutive Years of Weekly+ Growth^(a) Disciplined **INNOVATION**



Success Rate versus 2019

Innovation Velocity versus Prior Year Efficient & Effective MARKETING



Digital Mix in 2024



New Operating **MODEL**



Operating Units Connected Through Studio X



AND WE'RE JUST GETTING STARTED...

THE "STUDIO X" FACTOR

Experience at Scale

1.4x

Faster Speed^(a)

+10%

More Effective(a)

+ 20%

More Efficient^(a)

~ 200K

Assets Created(b)

150 +

Languages(b)

(a) Versus service agreement benchmark; (b) Internal estimate; (c) Overall increase in conversation in 2024 versus same time (October 1st - October 16th) in 2023

LIVE

Food Festivals



80 + Markets Globally





DIGITALDua Lipa + Diet Coke



PRODUCT

Coca-Cola Zero Sugar Taste





Coca-Cola Zero Sugar Volume Growth in 2024



Faster Speed(a)





RETAIL ShopX

KO ECOSYSTEM: BOOSTING VALUE THROUGH SCALE



SUGGESTED ORDER Global Pilot

COCA-COLA + MARVEL

50+ Markets Virtual Reality Connected Packs

FANTA HALLOWEEN

50 Markets 1st Global Halloween Activation

FOODMARKS

24 Countries +1.5pts Meals Market Share REFILLABLES

125+ Markets

INNOVATION

Coke + Oreo Fuze Tea

DIGITIZATION

65%+ Customers Digitized^(a)

ALCOHOL RTD

Jack & Coke #1 in Europe

POWERED BY OUR PEOPLE



Enterprise-Wide Capabilities Agenda



Investing in Digitally Savvy Leadership



Sharing Capabilities Across the System

Building Future-Ready System Leaders



Key Talent Pipeline Initiatives



Increase in System Talent Exchanges^(a)

High Engagement on Key Levers^(b)

92%
+ 8% vs. 2021
Proud to Work at
The Coca-Cola
Company

+ 12%
VS. 2021
Strong Sense of Well-Being

Retaining & Growing Top Talent

70% +
Leadership Roles
Filled with Talent
Developed
Internally(c)

400 +
Short-Term
Assignments
Completed in
2024(d)

Externally Recognized & Celebrated

Employer of
Choice in Food
and Beverage for
2 Consecutive
Years(e)

#12+3 vs. 2024
World's Most
Admired
Companies(f)

SOLIDIFYING OUR SOCIAL LICENSE CREATES FLEXIBILITY



of 2024 beverage portfolio products have fewer than 100 calories per 12-ounce serving

30%

of our volume sold in 2024 was low- or nocalorie

800

product reformulations in 2023 and 2024 across 100 countries Worked with **key suppliers** to execute

Partnering for Impact

across our portfolio



INGREDIENT SUPERIORITY

\$100M +

69%

Key Results

of investment in sweetener research by The Coca-Cola Company since 2008

163%

of the water used in finished beverages was returned to nature and communities in 2024^(a)

~120,000

global system suppliers to proactively manage dynamic sourcing needs Partnerships with The World Wildlife Fund and local stakeholders to advance water stewardship plans in priority markets around the world



PACKAGING FOR ALL OCCASIONS

99%

of our packages were recyclable globally in 2024^(b)

65%

of our packaging was collected for recycling in 2024^(c)

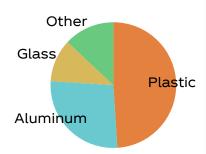
28%

of recycled materials used in our primary packaging globally in 2024

18%

of PET used in 2024 was recycled PET (rPET)^(d)

2024 Packaging Mix



Invested in a joint venture with Indorama Ventures to open the first bottle-to-bottle production site in the Philippines

More Focused and Investing Behind What Matter Most

(a) Contributing to the implementation of community and watershed "replenish" projects (that provide watershed protection and restoration, water access and sanitation, and water for productive use) across the world that yield an estimated annual volumetric water benefit equivalent to the company's annual global sales volume; (b) This metric includes our primary consumer packaging, which includes caps and labels, but excludes cups for fountain and dispensed solutions that are purchased by our customers; (c) The collection rate represents a weighted average of system's sales in units to express the percent of equivalent bottles, cars, cartons and pouches introduced into the market that were collected for recycling for the year; (d) When references are made to 100% recycled PET, 100% rPET or 100% recycled plastic beverage packaging, the company is referring to the material from which the plastic bottle is made, not the cap and label, except where otherwise indicated.

KEY TAKEAWAYS

- **EXPANDING THE INDUSTRY WITH BOUNDLESS OPPORTUNITY**
- FURTHERING OUR COMPETITIVE ADVANTAGE FOR ENDURING GROWTH
- **AMPLIFYING OUR ALL-WEATHER STRATEGY**
- ADVANCING OUR TOTAL SYSTEM AGENDA WITH CONSUMER AND CUSTOMER CENTRICITY
- SCALING OUR TOTAL BEVERAGE PORTFOLIO WITH INCREASED LOCAL EDGE



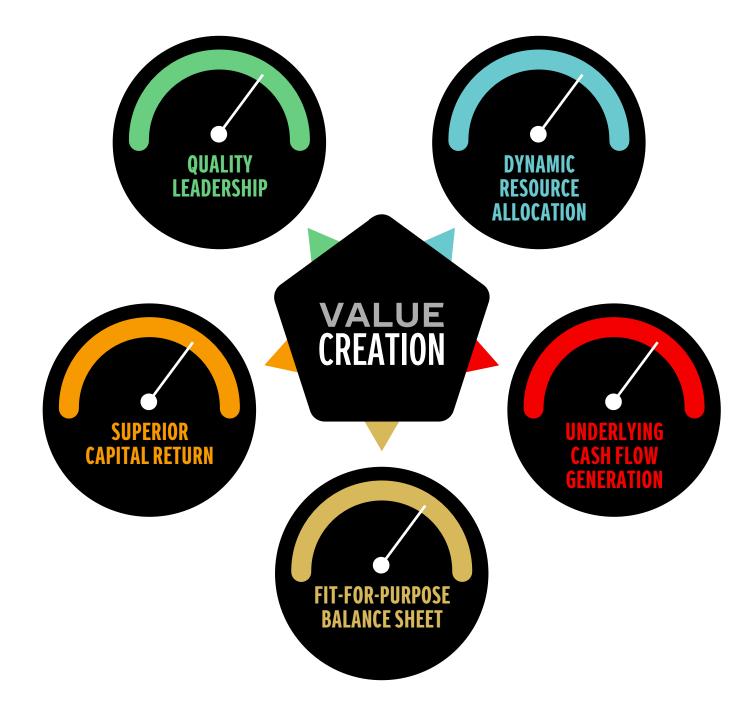
5 Enduring VALUE

RELENTLESS

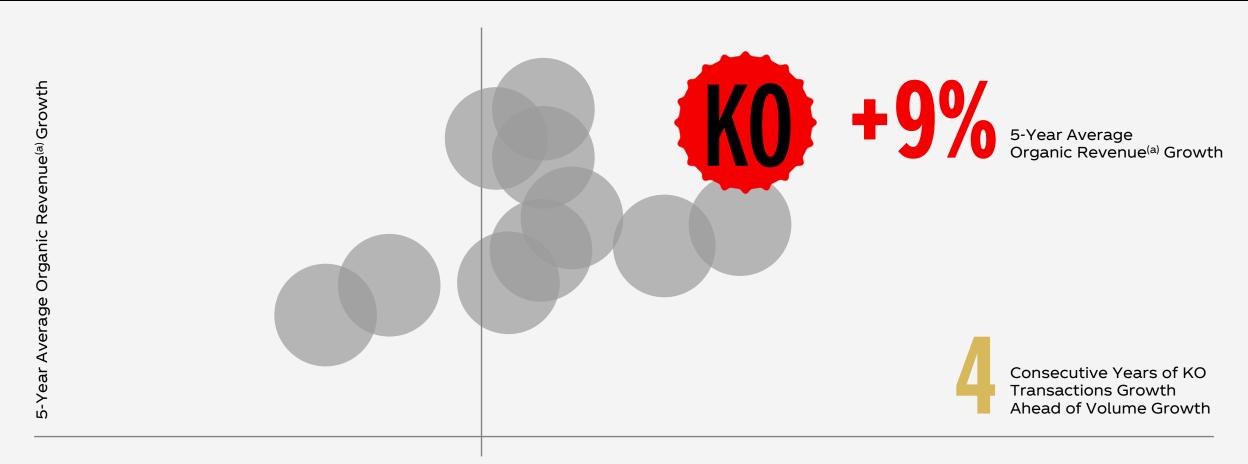
FOCUS

on

VALUE CREATION



LONGEVITY OF TOPLINE MOMENTUM

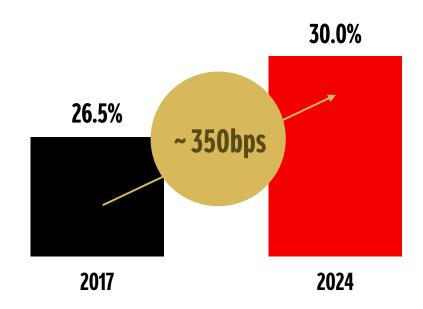


5-Year Average Volume Growth

KO Consistently Delivering Organic Revenue^(a) Growth Ahead of CPG Peers

QUALITY LEADERSHIP DRIVES MARGIN EXPANSION

KO Comparable Operating Margins(a)





Expansion In-Line with Implied Long-Term Growth Algorithm



2017 to 2024 Margins Outperforming CPG Peers(b)

KO Billion-Dollar Brands vs. Largest Competitor^(c)

Improving Efficiency Across Our Levers





Revenue Growth Management



Marketing Effectiveness



Trade Promotion Optimization



"Future Ready" Supply Chain



Continuous Productivity Mindset



Smart Capital Investments

SPENDING SMARTER, GOING FURTHER

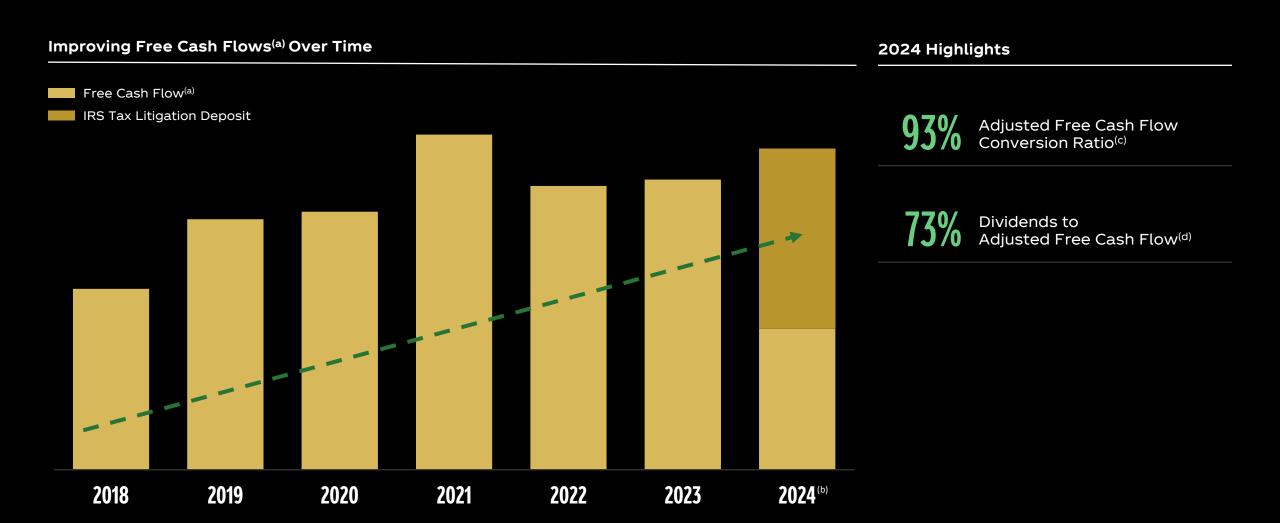
Dynamic Resource Allocation Improving Returns Unlocking New Growth Avenues Improved Productivity Where to Plav (SG&A as a % of Net Revenues) Always-On Analytics - 4% Across Our Entire Ecosystem 2019 2024 SPINNING THE FLYWHEEL Improved Effectiveness (Gross Profit/Ad Spend) How to Etecure Leveraging Science + Art + 5%



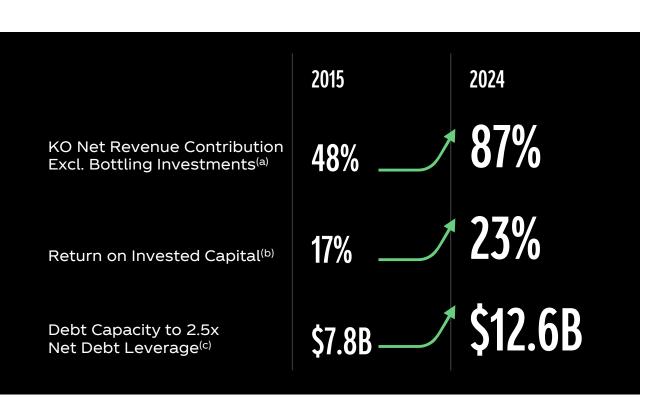
2024

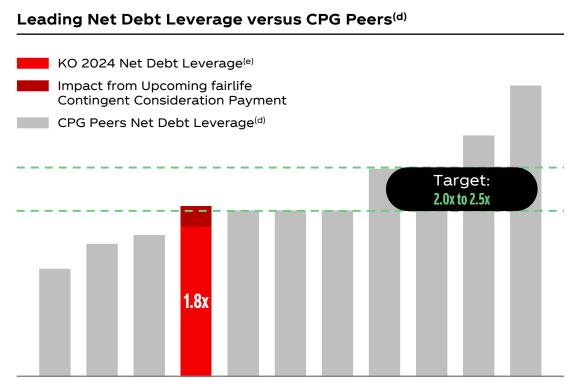
2019

INTENTLY FOCUSED ON THE CASH AGENDA



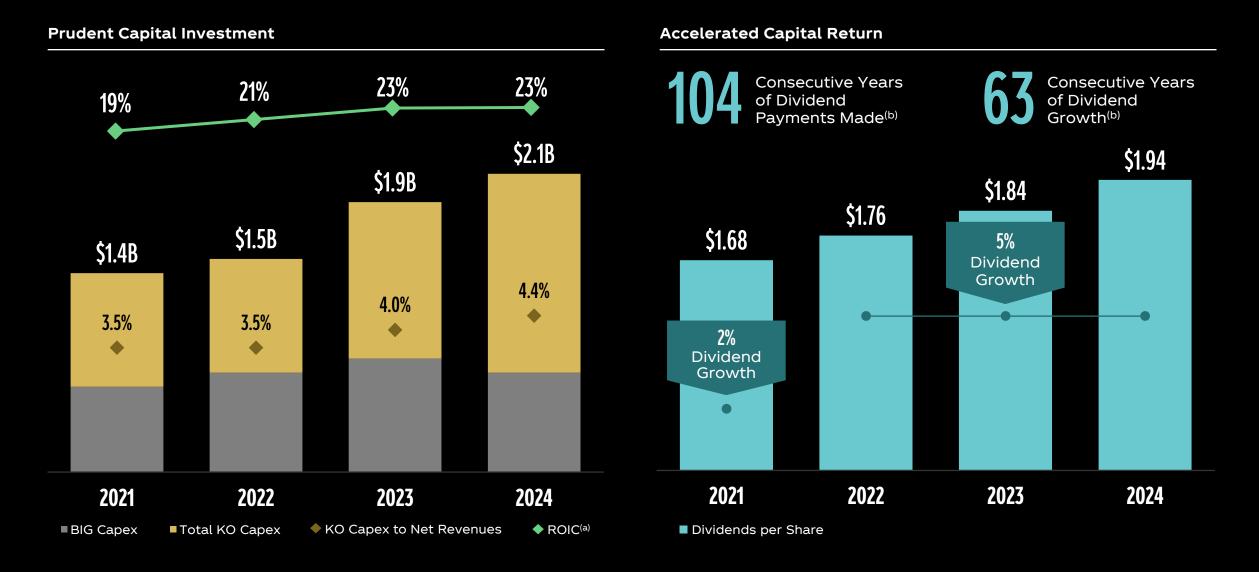
NURTURING A FIT-FOR-PURPOSE BALANCE SHEET





Maintaining Ample Debt Capacity While Improving Returns

UNWAVERING CONSISTENCY



STAYING FLEXIBLE AND OPPORTUNISTIC

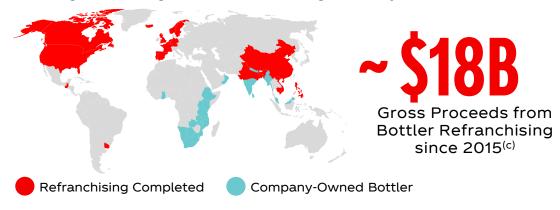
Acquisitions

Confidence in Acquired Brands Creating Value Over Time

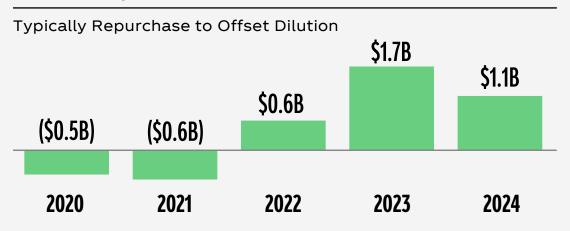


Divestitures

Nearing Final Stages of Refranchising Journey

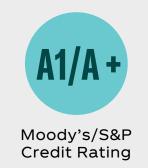


Net Share Repurchases(b)



Debt Structure

Building a Balance Sheet with an Eye Towards Certainty



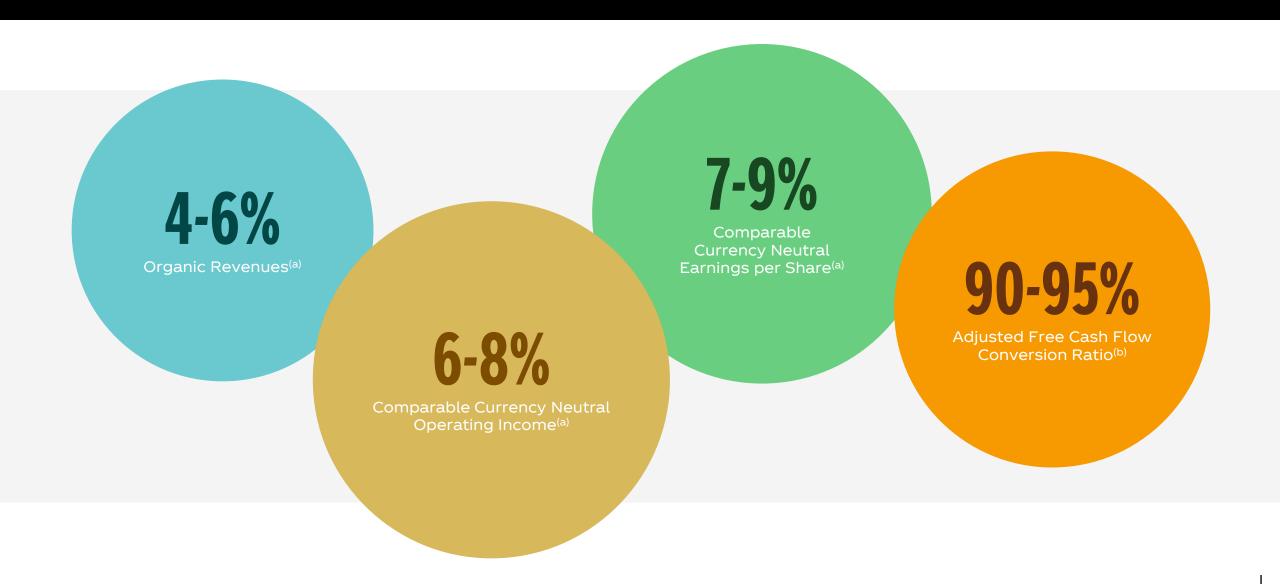


Over-Subscription on 2024 Debt Issuances



Debt Coming Due in the Next 5 Years

COMMITTED TO ENDURING LONG-TERM GROWTH



KEY TAKEAWAYS

- OUR INDUSTRY HAS BOUNDLESS OPPORTUNITY
- **WE HAVE MANY LEVERS TO DRIVE TOPLINE GROWTH AND MARGIN EXPANSION**
- **WE ARE INVESTING WITH DISCIPLINE TO DRIVE QUALITY GROWTH FOR THE FUTURE**
- **WE RELISH COMPETING WITH THE BEST**
- THE COCA-COLA ECOSYSTEM IS POISED TO DELIVER ENDURING VALUE

PLE PURPOS THE WORLD. KEA

THE COCA COLA COMPANY



Segment OVERVIEW

CONSOLIDATED GEOGRAPHIC OVERVIEW (2024)

Unit Case Volume Net Revenues(a) Operating Income(a) **Bottling Bottling** Europe, Investments Middle East Investments 3% Asia 13% & Africa **Pacific** Asia Europe, 23% Europe, 13% Pacific Middle East Middle East 24% & Africa & Africa Asia 26% 29% Pacific 12% \$46.9 \$14.1 33.7B B B Latin America 13% North North America America 18% 34% Latin America Latin 24% America North 29% America

39%

LATIN AMERICA

Market Landscape

\$6.4B 2024 Net Revenues^(a) (13% of total TCCC)

\$3.9B 2024 Operating Income^(a) (24% of total TCCC)

Key Bottlers





Emerging^(d)





2024 Industry Value by Category^(b)

Hot Beverages

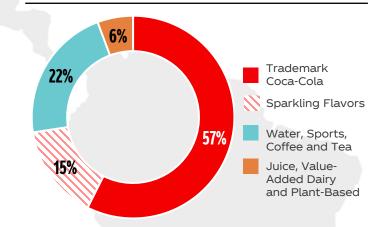


2024 TCCC Value Share by Category

Emerging^(d)

Sparkling Soft Drinks	>50%
Juice, Value-Added Dairy and Plant-Based	~25%
Water, Sports, Coffee and Tea ^(c)	~30%
Energy	~40%
Hot Beverages	<5%

2024 Unit Case Volume Mix by Category



2024 Unit Case Volume Growth by Category	3%
Trademark Coca-Cola	5%
Sparkling Flavors	(1%)
Water, Sports, Coffee and Tea	2%
Juice, Value-Added Dairy and Plant-Based	0%

2024 Unit Case Volume Mix by Country

44%
24%
5%
4%
4%
3%
2%
2%
2%
10%

<5%

NORTH AMERICA

Market Landscape

2024 Net Revenues(a) (39% of total TCCC)

2024 Operating Income^(a) Key Bottlers 34% of total TCCC)









2024 TCCC Value Share

Emerging^(d)



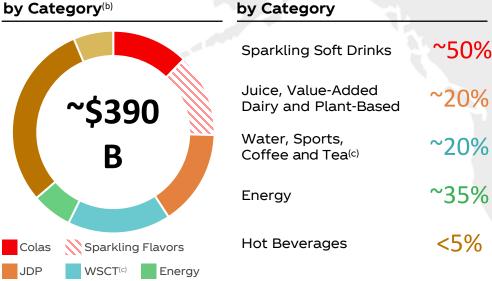
~50%

<5%

<5%

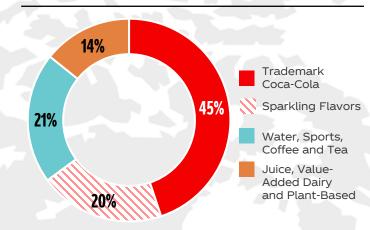


Hot Beverages



Emerging^(d)

2024 Unit Case Volume Mix by Category



2024 Unit Case Volume Growth by Category	0%
Trademark Coca-Cola	1%
Sparkling Flavors	1%
Water, Sports, Coffee and Tea	(4%)
Juice, Value-Added Dairy and Plant-Based	3%

by Country 95% **United States**

Canada

5%

ASIA PACIFIC

Market Landscape

.5B 2024 Net Revenues^(a) (12% of total TCCC)

\$2.1B 2024 Operating Income^(a) (13% of total TCCC)

Key Bottlers





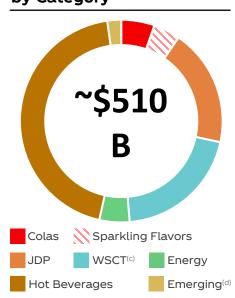








2024 Industry Value by Category(b)

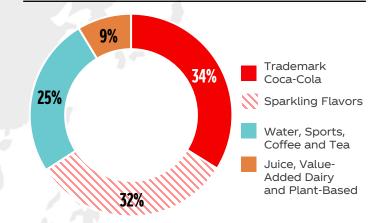


2024 TCCC Value Share by Category

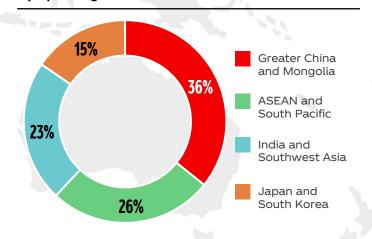
Emerging^(d)

Sparkling Soft Drinks	>50%
Juice, Value-Added Dairy and Plant-Based	~5%
Water, Sports, Coffee and Tea ^(c)	~10%
Energy	~5%
Hot Beverages	<5%

2024 Unit Case Volume Mix by Category



2024 Unit Case Volume Mix by Operating Unit



2024 Unit Case Volume Growth by Category	1%
Trademark Coca-Cola	3%
Sparkling Flavors	4%
Water, Sports, Coffee and Tea	(4%)
Juice, Value-Added Dairy and Plant-Based	0%

2024 Unit Case Volume Mix by Country

China	339
India	21
Japan	129
Philippines	99
Thailand	6
Australia	49
South Korea	35
Vietnam	29
Indonesia	29
Other	8

2024 Unit Case Volume Growth by Operating Unit

Greater China and Mongolia	(5%)
ASEAN and South Pacific	4%
India and Southwest Asia	7%
Japan and South Korea	4%

<5%

EUROPE, MIDDLE EAST & AFRICA

Market Landscape

\$10.9

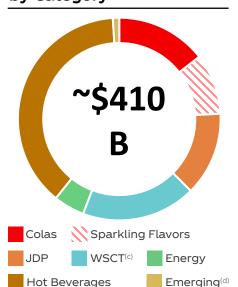
2024 Net Revenues^(a) (23% of total TCCC)

\$4.2B 2024 Operating Income^(a) **Key Bottlers**26% of total TCCC)



Coca-Cola
Hellenic Bottling Company

2024 Industry Value by Category^(b)

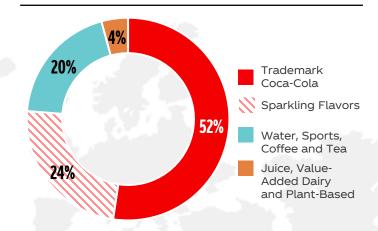


2024 TCCC Value Share by Category

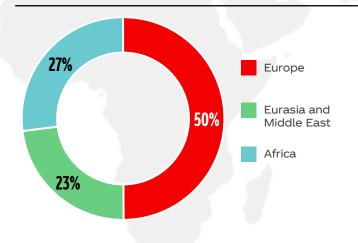
Emerging^(d)

Sparkling Soft Drinks	>50%
Juice, Value-Added Dairy and Plant-Based	~10%
Water, Sports, Coffee and Tea ^(c)	~10%
Energy	~20%
Hot Beverages	<5%

2024 Unit Case Volume Mix by Category



2024 Unit Case Volume Mix by Operating Unit



0%
(1%)
0%
2%
(4%)

2024 Unit Case Volume Mix by Country

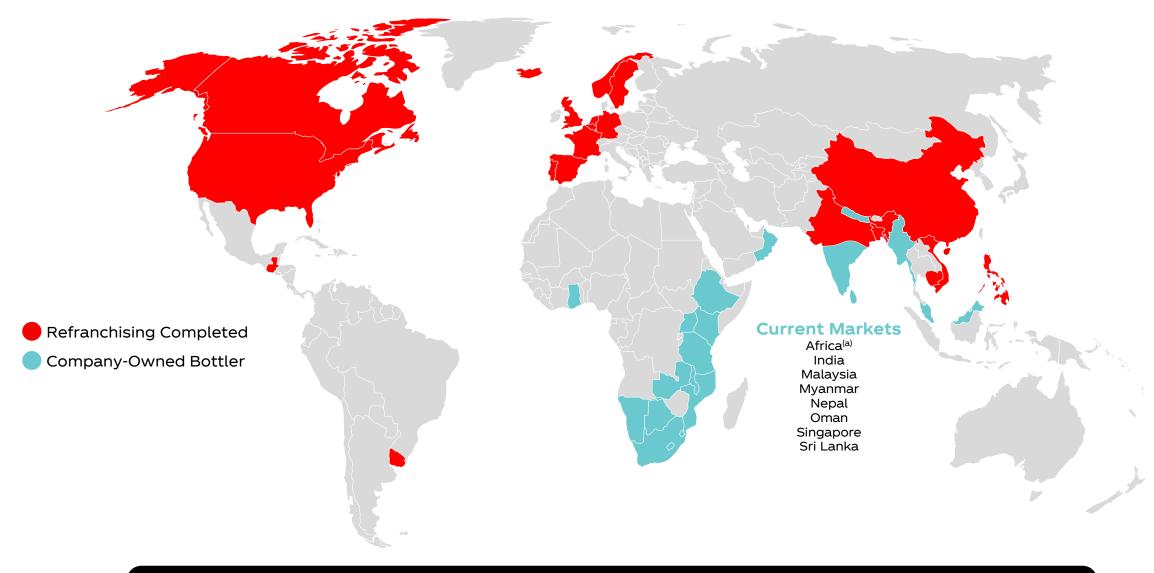
United Kingdom	11%
Germany	7%
South Africa	7%
Türkiye	6%
Spain	5%
Nigeria	5%
France	4%
Pakistan	3%
Egypt	3%
Other	49%

2024 Unit Case Volume Growth by Operating Unit

Europe	0%
Eurasia and Middle East	(2%)
Africa	3%

~10%

BOTTLING INVESTMENTS GEOGRAPHIC FOOTPRINT



Bottling Investments Comprised 13% of Net Revenues^(b) in 2024 vs. 52% in 2015



APPENDIX

Reconciliations of GAAP and Non-GAAP Financial Measures