## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## FORM 8-K

## **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 30, 2016



(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) **001-02217** (Commission File Number) 58-0628465 (IRS Employer Identification No.)

One Coca-Cola Plaza Atlanta, Georgia (Address of principal executive offices) **30313** (Zip Code)

Registrant's telephone number, including area code: (404) 676-2121

Not Applicable

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

D Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

D Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 7.01 Regulation FD Disclosure.

As previously disclosed, effective January 1, 2016, The Coca-Cola Company (the "Company") transferred Coca-Cola Refreshments' ("CCR") bottling and associated supply chain operations in the United States and Canada from the Company's North America operating segment to its Bottling Investments operating segment.

Attached as Exhibit 99.1 is a schedule of unaudited reclassified operating segment data reflecting the change in the Company's operating segments described above. The information in this Form 8-K, including Exhibit 99.1 hereto, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, except as shall be expressly set forth by specific reference in such filing.

## Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit No.DescriptionExhibit 99.1Schedule of Reclassified Operating Segment Data

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

## THE COCA-COLA COMPANY (REGISTRANT)

Date: March 30, 2016

By: /s/ LARRY M. MARK

Larry M. Mark Vice President and Controller

## EXHIBIT INDEX

Exhibit No.DescriptionExhibit 99.1Schedule of Reclassified Operating Segment Data

## The Coca-Cola Company and Subsidiaries Reclassified Operating Segment Data Unaudited (In millions)

		1Q15	20	Q15	:	3Q15		4Q15		FY15		1Q14		2Q14		3Q14		4Q14		FY14		FY13
Net Operating Revenues — Third Party																						
Eurasia & Africa	\$	638	\$	651	\$	588	\$	546	\$	2,423	\$	658	\$	732	\$	709	\$	631	\$	2,730	\$	2,763
Europe		1,068		1,284		1,176		1,015		4,543		1,134		1,385		1,242		1,083		4,844		4,645
Latin America		1,047		955		993		1,004		3,999		1,094		1,105		1,161		1,237		4,597		4,748
North America		1,276		1,493		1,468		1,344		5,581		1,117		1,328		1,280		1,250		4,975		5,047
Asia Pacific		1,156		1,413		1,247		891		4,707		1,210		1,550		1,421		1,076		5,257		5,372
Bottling Investments		5,486		6,335		5,900		5,164		22,885		5,330		6,424		6,120		5,585		23,459		24,125
Corporate		40		25		55		36		156		33		50		43		10		136		154
Consolidated	\$	10,711	<b>\$</b> 1	2,156	\$	11,427	\$	10,000	\$	44,294	\$	10,576	\$	12,574	\$	11,976	\$	10,872	\$	45,998	\$	46,854
Net Operating Revenues — Intersegment																						
Eurasia & Africa	\$	_	\$	7	\$	15	\$	14	\$	36	\$	_	\$	_	\$	_	\$	_	\$	_	\$	_
Europe	Ŷ	144	Ŷ	, 151	Ψ	154	Ψ	136	Ų	585	Ų	159	Ψ	184	Ψ	187	Ψ	162	Ų	692	Ŭ	689
Latin America		19		18		19		19		75		17		13		16		14		60		191
North America		1,041		1,158		1,112		948		4,259		944		1,155		1,151		1,046		4,296		4,168
Asia Pacific		129		188				69		4,23 <del>9</del> 545		105		1,133		154				4,290		4,108
						159												57				
Bottling Investments		45		50		48		35		178		43		51		56		42		192		195
Corporate		-		-		-		10		10		-		-				-				
Eliminations		(1,378)		1,572)		(1,507)		(1,231)		(5,688)		(1,268)		(1,576)		(1,564)		(1,321)		(5,729)	<b> </b>	(5,740)
Consolidated	\$		\$	_	\$		\$		\$	-	\$		\$		\$	_	\$		\$	_	\$	
Net Operating Revenues — Total																						
Eurasia & Africa	\$	638	\$	658	\$	603	\$	560	\$	2,459	\$	658	\$	732	\$	709	\$	631	\$	2,730	\$	2,763
Europe		1,212		1,435		1,330		1,151		5,128		1,293		1,569		1,429		1,245		5,536		5,334
Latin America		1,066		973		1,012		1,023		4,074		1,111		1,118		1,177		1,251		4,657		4,939
North America		2,317		2,651		2,580		2,292		9,840		2,061		2,483		2,431		2,296		9,271		9,215
Asia Pacific		1,285		1,601		1,406		960		5,252		1,315		1,723		1,575		1,133		5,746		5,869
Bottling Investments		5,531		6,385		5,948		5,199		23,063		5,373		6,475		6,176		5,627		23,651		24,320
Corporate		40		25		55		46		166		33		50		43		10		136		154
Eliminations		(1,378)	(	1,572)		(1,507)		(1,231)		(5,688)		(1,268)		(1,576)		(1,564)		(1,321)		(5,729)		(5,740)
Consolidated	\$	10,711	\$ 1:		\$	11,427	\$	10,000	\$	44,294	\$	10,576	\$	12,574	\$	11,976	\$	10,872	\$	45,998	\$	46,854
Operating Income (Loss)	¢	070	¢	075	¢	000	¢	005	~	007	•	202	¢	000	¢	005	¢	000	¢	4 00 4		4 007
Eurasia & Africa	\$	279	\$	275	\$	208	\$	225	\$	987	\$	303	\$	290	\$	265	\$	226	\$	1,084	\$	1,087
Europe		716		836		722		614		2,888		719		892		752		489		2,852		2,859
Latin America		578		525		538		528		2,169		668		633		653		362		2,316		2,908
North America		535		754		585		492		2,366		494		634		629		486		2,243		2,233
Asia Pacific		544		761		571		313		2,189		557		846		638		407		2,448		2,478
Bottling Investments		(10)		164		85		(115)		124		(92)		231		145		(71)		213		314
Corporate		(346)		(780)		(330)		(539)		(1,995)		(273)		(356)		(371)		(448)		(1,448)	<u> </u>	(1,651)
Consolidated	\$	2,296	\$	2,535	\$	2,379	\$	1,518	\$	8,728	\$	2,376	\$	3,170	\$	2,711	\$	1,451	\$	9,708	\$	10,228
ncome (Loss) Before Income Taxes																						
Eurasia & Africa	\$	286	\$	287	\$	212	\$	219	\$	1,004	\$	308	\$	313	\$	272	\$	232	\$	1,125	\$	1,109
Europe		724		843		733		619		2,919		731		904		763		494		2,892		2,923
Latin America		588		526		535		515		2,164		667		636		654		362		2,319		2,920
North America		532		752		581		491		2,356		491		629		626		482		2,228		2,233
Asia Pacific		548		766		576		317		2,207		560		851		648		405		2,464		2,494
Bottling Investments		(46)		353		(547)		(187)		(427)		(44)		307		65		(208)		120		880
						-															-	
Corporate		(651)		834		(365)		(436)		(618)		(508)		(256)		(368)		(691)		(1,823)		(1,082)

Reclassified operating segment data reflect changes in the Company's operating structure which became effective January 1, 2016.

#### The Coca-Cola Company and Subsidiaries Reclassified Operating Segment Data Unaudited

## **Reclassified Operating Review:**

#### Three Months Ended April 3, 2015 Percent Change North America **Bottling Investments** Unit Case Volume 0 (1) Sparkling Beverages (1) N/A Still Beverages 2 N/A Reported Net Revenues 12 3 Organic Revenues \* 13 9 Reported Operating Income 8 89 Comparable Currency Neutral Operating Income \* 24 528 Reported Income Before Taxes 8 (5) Comparable Currency Neutral Income Before Taxes \* 24 38

	Three Months I	Ended July 3, 2015
	Percer	it Change
	North America	Bottling Investments
Unit Case Volume	2	1
Sparkling Beverages	1	N/A
Still Beverages	4	N/A
Reported Net Revenues	7	(1)
Organic Revenues *	6	3
Reported Operating Income	19	(29)
Comparable Currency Neutral Operating Income *	14	0
Reported Income Before Taxes	20	15
Comparable Currency Neutral Income Before Taxes *	15	3

		ded October 2, 2015
		t Change
	North America	Bottling Investments
Unit Case Volume	1	(1)
Sparkling Beverages	(1)	N/A
Still Beverages	7	N/A
Reported Net Revenues	6	(4)
Organic Revenues *	6	1
Reported Operating Income	(7)	(41)
Comparable Currency Neutral Operating Income *	1	29
Reported Income Before Taxes	(7)	_
Comparable Currency Neutral Income Before Taxes *	1	15

\* Organic revenue, comparable currency neutral operating income and comparable currency neutral income before taxes are non-GAAP financial measures. Refer to the Reconciliation of GAAP and non-GAAP Financial Measures schedule.

Exhibit 99.1

2

#### The Coca-Cola Company and Subsidiaries Reclassified Operating Segment Data Unaudited

## Reclassified Operating Review (continued):

# Three Months Ended December 31, 2015 Percent Change

	North America	Bottling Investments
Unit Case Volume	3	(1)
Sparkling Beverages	2	N/A
Still Beverages	6	N/A
Reported Net Revenues	0	(8)
Organic Revenues *	(1)	(3)
Reported Operating Income	1	(65)
Comparable Currency Neutral Operating Income *	(11)	(12)
Reported Income Before Taxes	2	10
Comparable Currency Neutral Income Before Taxes *	(11)	(23)

	Year Ended De	ecember 31, 2015
	Percer	it Change
	North America	Bottling Investments
Unit Case Volume	1	0
Sparkling Beverages	0	N/A
Still Beverages	5	N/A
Concentrate Sales/Reported Volume	1	2
Price/Mix	5	0
Currency	(1)	(3)
Acquisitions & Divestitures, Net	1	(1)
Reported Net Revenues	6	(2)
Organic Revenues *	6	3
Reported Operating Income	5	(42)
Comparable Currency Neutral Operating Income *	6	14
Reported Income Before Taxes	6	_
Comparable Currency Neutral Income Before Taxes *	6	3

\* Organic revenue, comparable currency neutral operating income and comparable currency neutral income before taxes are non-GAAP financial measures. Refer to the Reconciliation of GAAP and non-GAAP Financial Measures schedule.

## The Coca-Cola Company and Subsidiaries Reclassified Operating Segment Data Unaudited

## Reclassified Operating Review (continued):

	Year Ende	d December 31, 2014
	Pe	rcent Change
	North America	Bottling Investments
Unit Case Volume	0	(2)
Sparkling Beverages	(1)	N/A
Still Beverages	1	N/A
Concentrate Sales/Reported Volume	0	2
Price/Mix	1	0
Currency	0	(1)
Acquisitions & Divestitures, Net	0	(4)
Reported Net Revenues	1	(3)
Organic Revenues *	1	2
Reported Operating Income	0	(32)
Comparable Currency Neutral Operating Income *	0	(2)
Reported Income Before Taxes	0	(86)
Comparable Currency Neutral Income Before Taxes *	(1)	(2)

\* Organic revenue, comparable currency neutral operating income and comparable currency neutral income before taxes are non-GAAP financial measures. Refer to the Reconciliation of GAAP and non-GAAP Financial Measures schedule.

#### The Coca-Cola Company and Subsidiaries Reconciliation of GAAP and Non-GAAP Financial Measures Reclassified Operating Segment Data Unaudited

The Company reports its financial results in accordance with accounting principles generally accepted in the United States ("GAAP" or referred to herein as "reported"). However, management believes that certain non-GAAP financial measures provide users with additional meaningful financial information that should be considered when assessing our ongoing performance. Management also uses these non-GAAP financial measures in making financial, operating and planning decisions and in evaluating the Company's performance. Non-GAAP financial measures should be viewed in addition to, and not as an alternative for, the Company's reported results prepared in accordance with GAAP. Our non-GAAP financial information does not represent a comprehensive basis of accounting.

#### ITEMS IMPACTING COMPARABILITY

The following information is provided to give qualitative and quantitative information related to items impacting comparability. Items impacting comparability are not defined terms within GAAP. Therefore, our non-GAAP financial information may not be comparable to similarly titled measures reported by other companies. We determine which items to consider as "items impacting comparability" based on how management views our business; makes financial, operating and planning decisions; and evaluates the Company's ongoing performance. Items such as charges, gains and accounting changes which are viewed by management as impacting only the current period or the comparable period, but not both, or as relating to different and unrelated underlying activities or events across comparable periods, are generally considered "items impacting comparability". In addition, we provide the impact that changes in foreign currency exchange rates had on our financial results ("currency neutral").

#### CURRENCY NEUTRAL

Management evaluates the operating performance of our Company and our international subsidiaries on a currency neutral basis. We determine our currency neutral operating results by dividing or multiplying, as appropriate, our current period actual U.S. dollar operating results by the current period actual exchange rates (that include the impact of current period currency hedging activities), to derive our current period local currency operating results. We then multiply or divide, as appropriate, the derived current period local currency operating results by the foreign currency exchange rates (that also include the impact of the comparable prior period currency hedging activities) used to translate the Company's financial statements in the comparable prior year period to determine what the current period U.S. dollar operating results would have been if the foreign currency exchange rates had not changed from the comparable prior year period.

### ORGANIC REVENUE

Organic revenue is a non-GAAP financial measure that excludes or otherwise adjusts for the impact of changes in foreign currency exchange rates and acquisitions and divestitures (including structural changes), as applicable. The adjustments related to acquisitions and divestitures for all of the periods presented consisted entirely of the structural changes discussed below.

## STRUCTURAL CHANGES

Structural changes generally refer to acquisitions or dispositions of bottling, distribution or canning operations and consolidation or deconsolidation of bottling and distribution entities for accounting purposes. In 2015, the Company refranchised additional territories in North America to certain of its unconsolidated bottling partners; sold its global energy drink business to Monster; acquired Monster's non-energy drink business; acquired an equity interest in Monster; amended its current distribution coordination agreements with Monster to expand into additional territories; and acquired a South African bottler. In 2014, the Company refranchised territories in North America; acquired bottling partners; changes its process of buying and selling recyclable materials in North America; acquired bottling partner. In 2013, the Company acquired bottling operations in Myanmar and deconsolidated our Philippine and Brazilian bottling operations. Accordingly, these activities have been included as structural items in our analysis of the impact of these changes on certain line items in our condensed consolidated statements of income.

#### The Coca-Cola Company and Subsidiaries Reconciliation of GAAP and Non-GAAP Financial Measures Reclassified Operating Segment Data Unaudited

## ECONOMIC HEDGING

The Company uses derivatives as economic hedges primarily to mitigate the price risk associated with the purchase of materials used in the manufacturing process as well as the purchase of vehicle fuel. Although these derivatives were not designated and/or did not qualify for hedge accounting, they are effective economic hedges. The changes in fair values of these economic hedges are immediately recognized into earnings. The Company excludes the net impact of mark-to-market adjustments for outstanding hedges and realized gains/losses for settled hedges from our non-GAAP financial information until the period in which the underlying exposure being hedged impacts our condensed consolidated statement of income. We believe this adjustment provides meaningful information related to the impact of our economic hedging activities.

## PRODUCTIVITY AND REINVESTMENT

During the periods presented, the Company incurred costs related to our productivity and reinvestment initiatives. These initiatives are focused on four key areas: restructuring the Company's global supply chain, including manufacturing in North America; implementing zero-based work, an evolution of zero-based budget principles across the organization; streamlining and simplifying the Company's operating model; and further driving increased discipline and efficiency in direct marketing investments.

## Reconciliation of GAAP and Non-GAAP Financial Measures

Unaudited

## (In millions)

### Reclassified Net Operating Revenues by Segment:

		Three	Months	Ended April	3, 2	2015
	North	n America	Bottling	g Investments	5	Eliminations
	\$	2,317	\$	5,531	\$	(1,378)
		(6)		_		—
	\$	2,311	\$	5,531	\$	(1,378)
Γ		Three N	lonths I	Ended March	1 28,	2014
	North	n America	Bottling	g Investments	5	Eliminations
:	\$	2,061	\$	5,373	\$	(1,268)
		2		_		_
-	\$	2,063	\$	5,373	\$	(1,268)

	North America	Bottling Investments	Eliminations
% Change — Reported (GAAP)	12	3	(9)
% Currency Impact	(1)	(3)	—
% Change — Currency Neutral Reported	13	6	—
% Acquisition & Divestiture Adjustments	0	(3)	—
% Change — Organic Revenues (Non-GAAP)	13	9	—
% Change — After Considering Items (Non-GAAP)	12	3	_
% Currency Impact After Considering Items (Non-GAAP)	(1)	(3)	—
% Change — Currency Neutral After Considering Items (Non-GAAP)	13	6	_

Note: Certain columns may not add due to rounding. Certain growth rates may not recalculate using the rounded dollar amounts provided.

<sup>1</sup> During the three months ended April 3, 2015 and March 28, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in a decrease of \$6 million and an increase of \$2 million, respectively, to our non-GAAP net operating revenues for the North America operating segment.



## The Coca-Cola Company and Subsidiaries

## **Reconciliation of GAAP and Non-GAAP Financial Measures**

Unaudited

## (In millions)

### Reclassified Net Operating Revenues by Segment:

		Three	Months	Ended July	3, 2	015
	North	America		ottling estments		Eliminations
Reported (GAAP)	\$	2,651	\$	6,385	\$	(1,572)
Items Impacting Comparability:						
Other Items <sup>1</sup>		(11)		_		_
After Considering Items (Non-GAAP)	\$	2,640	\$	6,385	\$	(1,572)
	North	Three N	E	Ended June ottling	27,	2014 Eliminations
Reported (GAAP)	\$	2,483	\$	6,475	\$	(1,576)
Items Impacting Comparability:		,		,		
Other Items <sup>1,2</sup>		(2)		(24)		_
After Considering Items (Non-GAAP)	\$	2,481	\$	6,451	\$	(1,576)

	North America	Bottling Investments	Eliminations
% Change — Reported (GAAP)	7	(1)	0
% Currency Impact	(1)	(4)	—
% Change — Currency Neutral Reported	7	2	—
% Acquisition & Divestiture Adjustments	2	0	—
% Change — Organic Revenues (Non-GAAP)	6	3	_
% Change — After Considering Items (Non-GAAP)	6	(1)	
% Currency Impact After Considering Items (Non-GAAP)	(1)	(4)	_
% Change — Currency Neutral After Considering Items (Non-GAAP)	7	3	—

Note: Certain columns may not add due to rounding. Certain growth rates may not recalculate using the rounded dollar amounts provided.

<sup>1</sup> During the three months ended July 3, 2015 and June 27, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in decreases of \$11 million and \$2 million, respectively, to our non-GAAP net operating revenues for the North America operating segment.

<sup>2</sup> During the three months ended June 27, 2014, the Bottling Investments operating segment was impacted by \$24 million as a result of the restructuring and transitioning of the Company's Russian juice operations to an existing joint venture with an unconsolidated bottling partner.

8

## **Reconciliation of GAAP and Non-GAAP Financial Measures**

Unaudited

## (In millions)

### Reclassified Net Operating Revenues by Segment:

			Three M	onths E	Ended Octobe	er 2,	, 2015	
		North	n America	Bottlin	g Investments		Eliminations	
		\$	2,580	\$	5,948	\$	(1,507)	
			(2)		_		—	
Non-GAAP)		\$	2,578	\$	5,948	\$	(1,507)	
	Г		Three Mor	nths En	ded Septemb	per 2	26, 2014	
		Nort	n America		g Investments		Eliminations	
	-	Norti \$		Bottlin	•	;	Eliminations (1,564)	
nparability:	-	¢	n America	Bottlin	g Investments	;		
nparability:	-	¢	n America	Bottlin	g Investments	;		

	North America	Bottling Investments	Eliminations
% Change — Reported (GAAP)	6	(4)	4
% Currency Impact	(1)	(5)	—
% Change — Currency Neutral Reported	7	1	—
% Acquisition & Divestiture Adjustments	1	0	—
% Change — Organic Revenues (Non-GAAP)	6	1	—
% Change — After Considering Items (Non-GAAP)	6	(4)	_
% Currency Impact After Considering Items (Non-GAAP)	(1)	(5)	—
% Change — Currency Neutral After Considering Items (Non-GAAP)	6	1	_

- <sup>1</sup> During the three months ended October 2, 2015 and September 26, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in a decrease of \$2 million and an increase of \$9 million, respectively, to our non-GAAP net operating revenues for the North America operating segment.
- <sup>2</sup> During the three months ended September 26, 2014, the Bottling Investments operating segment was impacted by \$4 million as a result of the restructuring and transitioning of the Company's Russian juice operations to an existing joint venture with an unconsolidated bottling partner.

## Reconciliation of GAAP and Non-GAAP Financial Measures

Unaudited

## (In millions)

### Reclassified Net Operating Revenues by Segment:

		Three Months Ended December 31, 2015				1, 2015	
		Nort	th America	Bottlin	g Investments	6	Eliminations
Reported (GAAP)		\$	2,292	\$	5,199	\$	(1,231)
Items Impacting Comparability:							
Other Items <sup>1</sup>			(5)		_		—
After Considering Items (Non-GAAP)		\$	2,287	\$	5,199	\$	(1,231)
	-						
			Three Mo	nths Er	ded Decemb	oer 3	i1, 2014
		Nort	th America	Bottlin	g Investments	6	Eliminations
Reported (GAAP)		\$	2,296	\$	5,627	\$	(1,321)
Items Impacting Comparability:							
Other Items <sup>1</sup>			28		_		—

	North America	Bottling Investments	Eliminations
% Change — Reported (GAAP)	0	(8)	7
% Currency Impact	0	(4)	—
% Change — Currency Neutral Reported	0	(4)	—
% Acquisition & Divestiture Adjustments	1	(1)	—
% Change — Organic Revenues (Non-GAAP)	(1)	(3)	—
% Change — After Considering Items (Non-GAAP)	(2)	(8)	_
% Currency Impact After Considering Items (Non-GAAP)	0	(4)	—
% Change — Currency Neutral After Considering Items (Non-GAAP)	(1)	(4)	—

Note: Certain columns may not add due to rounding. Certain growth rates may not recalculate using the rounded dollar amounts provided.

<sup>1</sup> During the three months ended December 31, 2015 and December 31, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in a decrease of \$5 million and an increase of \$28 million, respectively, to our non-GAAP net operating revenues for the North America operating segment.



## The Coca-Cola Company and Subsidiaries

## **Reconciliation of GAAP and Non-GAAP Financial Measures**

Unaudited

## (In millions)

## Reclassified Net Operating Revenues by Segment:

	Year Ended December 31, 2015				015	
	North	America		Bottling Investments		Eliminations
Reported (GAAP)	\$	9,840	\$	23,063	\$	(5,688)
Items Impacting Comparability:						
Other Items <sup>1</sup>		(24)		_		_
After Considering Items (Non-GAAP)	\$	9,816	\$	23,063	\$	(5,688)
		Year	End	ed December 3	1, 2	014
	North	America		Bottling Investments		Eliminations
Reported (GAAP)	\$	9,271	\$	23,651	\$	(5,729)
Items Impacting Comparability:						
Other Items <sup>1,2</sup>		37		(20)		_
After Considering Items (Non-GAAP)	\$	9,308	\$	23,631	\$	(5,729)

Bottling		
North America	Investments	Eliminations
6	(2)	1
(1)	(3)	_
7	1	_
1	(1)	_
6	3	_
5	(2)	—
(1)	(3)	_
6	1	_
	6 (1) 7 1 6 5 (1)	North America     Investments       6     (2)       (1)     (3)       7     1       1     (1)       6     3

Note: Certain columns may not add due to rounding. Certain growth rates may not recalculate using the rounded dollar amounts provided.

<sup>1</sup> During the years ended December 31, 2015 and December 31, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in a decrease of \$24 million and an increase of \$37 million, respectively, to our non-GAAP net operating revenues for the North America operating segment.

<sup>2</sup> During the year ended December 31, 2014, the Bottling Investments operating segment was impacted by \$20 million as a result of the restructuring and transitioning of the Company's Russian juice operations to an existing joint venture with an unconsolidated bottling partner.



## The Coca-Cola Company and Subsidiaries

## **Reconciliation of GAAP and Non-GAAP Financial Measures**

Unaudited

## (In millions)

## Reclassified Net Operating Revenues by Segment:

	Year Ended December 31, 2014	
	Bottling North America Investments Elimi	nations
Reported (GAAP)	\$ 9,271 \$ 23,651 \$	(5,729)
Items Impacting Comparability:		
Other Items <sup>1,2</sup>	37 (20)	_
After Considering Items (Non-GAAP)	\$ 9,308 \$ 23,631 \$	(5,729)
	Year Ended December 31, 2013 Bottling North America Investments Elimi	nations
Reported (GAAP)	\$ 9,215 \$ 24,320 \$	(5,740)
Items Impacting Comparability:		(0,740)
Other Items		_
After Considering Items (Non-GAAP)	\$ 9,215 \$ 24,320 \$	(5,740)

	North America	Bottling Investments	Eliminations
% Change — Reported (GAAP)	1	(3)	0
% Currency Impact	0	(1)	—
% Change — Currency Neutral Reported	1	(2)	—
% Acquisition & Divestiture Adjustments	0	(4)	—
% Change — Organic Revenues (Non-GAAP)	1	2	_
% Change — After Considering Items (Non-GAAP)	1	(3)	_
% Currency Impact After Considering Items (Non-GAAP)	0	(1)	—
% Change — Currency Neutral After Considering Items (Non-GAAP)	1	(2)	—

Note: Certain columns may not add due to rounding. Certain growth rates may not recalculate using the rounded dollar amounts provided.

<sup>1</sup> During the year ended December 31, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in an increase of \$37 million to our non-GAAP net operating revenues for the North America operating segment.

<sup>2</sup> During the year ended December 31, 2014, the Bottling Investments operating segment was impacted by \$20 million as a result of the restructuring and transitioning of the Company's Russian juice operations to an existing joint venture with an unconsolidated bottling partner.



## Reconciliation of GAAP and Non-GAAP Financial Measures

Unaudited

## (In millions)

#### Reclassified Operating Income (Loss) by Segment:

		, 2015		
	North Ame		Bottling	Investments
Reported (GAAP)	\$	535	\$	(10)
tems Impacting Comparability:				
Asset Impairments/Restructuring <sup>1</sup>		—		35
Productivity & Reinvestment <sup>2</sup>		42		32
Transaction Gains/Losses		—		—
Other Items <sup>3</sup>		(10)		(11)
After Considering Items (Non-GAAP)	\$	567	\$	46

	Three Mon	rch 28, 2014	
	North America	Во	ottling Investments
Reported (GAAP)	\$ 5	494 \$	(92 )
Items Impacting Comparability:			
Asset Impairments/Restructuring <sup>1</sup>		—	42
Productivity & Reinvestment <sup>2</sup>		22	53
Transaction Gains/Losses		_	—
Other Items <sup>3</sup>		(58)	4
After Considering Items (Non-GAAP)	\$ 5	458 \$	7

	North America	Bottling Investments
% Change — Reported (GAAP)	8	89
% Currency Impact	0	2
% Change — Currency Neutral Reported	9	87
% Change — After Considering Items (Non-GAAP)	24	467
% Currency Impact After Considering Items (Non-GAAP)	0	(61)
% Change — Currency Neutral After Considering Items (Non-GAAP)	24	528

- <sup>1</sup> During the three months ended April 3, 2015 and March 28, 2014, the Company recorded charges of \$35 million and \$42 million, respectively, in the Bottling Investments operating segment. These charges were related to the integration of our German bottling and distribution operations.
- <sup>2</sup> During the three months ended April 3, 2015, the Company recorded charges of \$42 million and \$32 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestment program. During the three months ended March 28, 2014, the Company recorded charges of \$22 million and \$53 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestments, respectively, related to our productivity and reinvestments, respectively, related to our productivity and reinvestments operating segments, respectively, related to our productivity and reinvestment program.
- <sup>3</sup> During the three months ended April 3, 2015 and March 28, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in decreases of \$10 million and \$58 million, respectively, to our non-GAAP operating income for the North America operating segment. During the three months ended April 3, 2015 and March 28, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in a decrease of \$11 million and an increase of \$4 million, respectively, to our non-GAAP operating income for the Bottling Investments operating segment.

#### **Reconciliation of GAAP and Non-GAAP Financial Measures**

Unaudited

(In millions)

### Reclassified Operating Income (Loss) by Segment:

		Three Months Ended July 3, 2015			
	No	rth America	Bottling Investments		
Reported (GAAP)	\$	754 \$	164		
tems Impacting Comparability:					
Asset Impairments/Restructuring <sup>1</sup>		—	94		
Productivity & Reinvestment <sup>2</sup>		31	49		
ransaction Gains/Losses		_	_		
Dther Items <sup>3,4</sup>		(40)	(12)		
After Considering Items (Non-GAAP)	\$	745 \$	295		
		Three Months Ended	June 27. 2014		

			.,
	North	America Bottling	g Investments
Reported (GAAP)	\$	634 \$	231
Impacting Comparability:			
t Impairments/Restructuring <sup>1</sup>		—	66
vity & Reinvestment <sup>2</sup>		31	27
ion Gains/Losses		—	—
ems <sup>3,4</sup>		(11)	(7)
nsidering Items (Non-GAAP)	\$	654 \$	317

	North America	Bottling Investments
% Change — Reported (GAAP)	19	(29)
% Currency Impact	0	1
% Change — Currency Neutral Reported	19	(30)
% Change — After Considering Items (Non-GAAP)	14	(7)
% Currency Impact After Considering Items (Non-GAAP)	0	(7)
% Change — Currency Neutral After Considering Items (Non-GAAP)	14	0

- <sup>1</sup> During the three months ended July 3, 2015 and June 27, 2014, the Company recorded charges of \$94 million and \$66 million, respectively, in the Bottling Investments operating segment. These charges were related to the integration of our German bottling and distribution operations.
- <sup>2</sup> During the three months ended July 3, 2015, the Company recorded charges of \$31 million and \$49 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestment program. During the three months ended June 27, 2014, the Company recorded charges of \$31 million and \$27 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestments, respectively, related to our productivity and reinvestments, respectively, related to our productivity and reinvestments operating segments, respectively, related to our productivity and reinvestment program.
- <sup>3</sup> During the three months ended July 3, 2015 and June 27, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in decreases of \$40 million and \$11 million, respectively, to our non-GAAP operating income for the North America operating segment. During the three months ended July 3, 2015 and June 27, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in decreases of \$13 million and \$32 million, respectively, to our non-GAAP operating income for the Bottling Investments operating segment.
- <sup>4</sup> During the three months ended July 3, 2015 and June 27, 2014, the Company recorded losses of \$1 million and \$25 million, respectively, in the Bottling Investments operating segment related to the restructuring and transitioning of its Russian juice operations to an existing joint venture with an unconsolidated bottling partner.

## Reconciliation of GAAP and Non-GAAP Financial Measures

Unaudited

## (In millions)

#### Reclassified Operating Income (Loss) by Segment:

		Three Months Ended October 2,		
	No	orth America	Bottling	Investments
Reported (GAAP)	\$	585	\$	85
Items Impacting Comparability:				
Asset Impairments/Restructuring <sup>1</sup>		_		75
Productivity & Reinvestment <sup>2</sup>		31		76
Transaction Gains/Losses		_		—
Other Items <sup>3</sup>		40		47
After Considering Items (Non-GAAP)	\$	656	\$	283
	T	Three Months Ended September 26, 2014		

	North Am	erica Bottling	Investments
Reported (GAAP)	\$	629 \$	145
Items Impacting Comparability:			
Asset Impairments/Restructuring <sup>1</sup>		_	34
Productivity & Reinvestment <sup>2</sup>		25	34
Transaction Gains/Losses		_	_
Other Items <sup>3,4</sup>		(9)	21
After Considering Items (Non-GAAP)	\$	645 \$	234

	North America	Bottling Investments
% Change — Reported (GAAP)	(7)	(41)
% Currency Impact	0	(1)
% Change — Currency Neutral Reported	(7)	(40)
% Change — After Considering Items (Non-GAAP)	2	21
% Currency Impact After Considering Items (Non-GAAP)	0	(8)
% Change — Currency Neutral After Considering Items (Non-GAAP)	1	29

- <sup>1</sup> During the three months ended October 2, 2015 and September 26, 2014, the Company recorded charges of \$75 million and \$34 million, respectively, in the Bottling Investments operating segment. These charges were related to the integration of our German bottling and distribution operations.
- <sup>2</sup> During the three months ended October 2, 2015, the Company recorded charges of \$31 million and \$76 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestment program. During the three months ended September 26, 2014, the Company recorded charges of \$25 million and \$34 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestment program.
- <sup>3</sup> During the three months ended October 2, 2015 and September 26, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in an increase of \$40 million and a decrease of \$9 million, respectively, to our non-GAAP operating income for the North America operating segment. During the three months ended October 2, 2015 and September 26, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in increases of \$47 million and \$14 million, respectively, to our non-GAAP operating income for the Bottling Investments operating segment.
- <sup>4</sup> During the three months ended September 26, 2014, the Company recorded a loss of \$7 million in the Bottling Investments operating segment related to the restructuring and transitioning of its Russian juice operations to an existing joint venture with an unconsolidated bottling partner.

#### **Reconciliation of GAAP and Non-GAAP Financial Measures**

Unaudited

(In millions)

### Reclassified Operating Income (Loss) by Segment:

		Three Months Ended December 31, 2015		
	1	North America Bottling		ing Investments
Reported (GAAP)	\$	492	\$	(115)
Items Impacting Comparability:				
Asset Impairments/Restructuring <sup>1</sup>		_		88
Productivity & Reinvestment <sup>2</sup>		37		147
Transaction Gains/Losses <sup>3</sup>		_		3
Other Items <sup>4,5</sup>		22		(34)
After Considering Items (Non-GAAP)	\$	551	\$	89

	Three Months Ended December 31, 2014			
	North America		E	Bottling Investments
Reported (GAAP)	\$	486	\$	(71)
Items Impacting Comparability:				
Asset Impairments/Restructuring <sup>1</sup>		—		66
Productivity & Reinvestment <sup>2</sup>		79		13
Transaction Gains/Losses		—		—
Other Items <sup>4,5</sup>		53		107
After Considering Items (Non-GAAP)	\$	618	\$	115

	North America	Bottling Investments
% Change — Reported (GAAP)	1	(65)
% Currency Impact	1	1
% Change — Currency Neutral Reported	1	(65)
% Change — After Considering Items (Non-GAAP)	(11)	(23)
% Currency Impact After Considering Items (Non-GAAP)	1	(12)
% Change — Currency Neutral After Considering Items (Non-GAAP)	(11)	(12)

- <sup>1</sup> During the three months ended December 31, 2015 and December 31, 2014, the Company recorded charges of \$88 million and \$66 million, respectively, in the Bottling Investments operating segment. These charges were related to the integration of our German bottling and distribution operations.
- <sup>2</sup> During the three months ended December 31, 2015, the Company recorded charges of \$37 million and \$147 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestment program. During the three months ended December 31, 2014, the Company recorded charges of \$79 million and \$13 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestment program. During the three months ended December 31, 2014, the Company recorded charges of \$79 million and \$13 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestment program.
- <sup>3</sup> During the three months ended December 31, 2015, the Company recorded a charge of \$3 million in the Bottling Investments operating segment related to noncapitalizable transaction costs associated with transactions for which the related assets and liabilities qualified as held for sale.
- <sup>4</sup> During the three months ended December 31, 2015 and December 31, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in increases of \$22 million and \$53 million, respectively, to our non-GAAP operating income for the North America operating segment. During the three months ended December 31, 2015 and December 31, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in a decrease of \$35 million and an increase of \$97 million, respectively, to our non-GAAP operating income for the Bottling Investments operating segment.
- <sup>5</sup> During the three months ended December 31, 2015 and December 31, 2014, the Company recorded losses of \$1 million and \$10 million, respectively, in the Bottling Investments operating segment related to the restructuring and transitioning of its Russian juice operations to an existing joint venture with an unconsolidated bottling partner.



Vear Ended December 31, 2015

### The Coca-Cola Company and Subsidiaries

#### **Reconciliation of GAAP and Non-GAAP Financial Measures**

Unaudited

(In millions)

### Reclassified Operating Income (Loss) by Segment:

		Year Ended December 31, 2015		
	North	h America	Bottling Investments	
	\$	2,366 \$	124	4
tructuring <sup>1</sup>		—	292	2
vestment <sup>2</sup>		141	304	4
		_	3	3
		12	(10	))
GAAP)	\$	2,519 \$	713	3
		Year Ended Dece	mber 31, 2014	

	Nor	th America Bottling	g Investments	
Reported (GAAP)	\$	2,243 \$	213	
ems Impacting Comparability:				
sset Impairments/Restructuring <sup>1</sup>		_	208	
oductivity & Reinvestment <sup>2</sup>		157	127	
ransaction Gains/Losses		_	_	
Dther Items <sup>4,5</sup>		(25 )	125	
After Considering Items (Non-GAAP)	\$	2,375 \$	673	

	North America	Bottling Investments
% Change — Reported (GAAP)	5	(42)
% Currency Impact	0	2
% Change — Currency Neutral Reported	5	(44)
% Change — After Considering Items (Non-GAAP)	6	6
% Currency Impact After Considering Items (Non-GAAP)	0	(9)
% Change — Currency Neutral After Considering Items (Non-GAAP)	6	14

- <sup>1</sup> During the years ended December 31, 2015 and December 31, 2014, the Company recorded charges of \$292 million and \$208 million, respectively, in the Bottling Investments operating segment. These charges were related to the integration of our German bottling and distribution operations.
- <sup>2</sup> During the year ended December 31, 2015, the Company recorded charges of \$141 million and \$304 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestment program. During the year ended December 31, 2014, the Company recorded charges of \$157 million and \$127 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestment program.
- <sup>3</sup> During the year ended December 31, 2015, the Company recorded a charge of \$3 million in the Bottling Investments operating segment related to noncapitalizable transaction costs associated with transactions for which the related assets and liabilities qualified as held for sale.
- <sup>4</sup> During the years ended December 31, 2015 and December 31, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in an increase of \$12 million and a decrease of \$25 million, respectively, to our non-GAAP operating income for the North America operating segment. During the years ended December 31, 2015 and December 31, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in a decrease of \$12 million and an increase of \$83 million, respectively, to our non-GAAP operating income for the Bottling Investments operating segment.
- <sup>5</sup> During the years ended December 31, 2015 and December 31, 2014, the Company recorded losses of \$2 million and \$42 million in the Bottling Investments operating segment related to the restructuring and transitioning of its Russian juice operations to an existing joint venture with an unconsolidated bottling partner.

Year Ended December 31, 2013

### The Coca-Cola Company and Subsidiaries

#### **Reconciliation of GAAP and Non-GAAP Financial Measures**

Unaudited

## (In millions)

## Reclassified Operating Income (Loss) by Segment:

		Year Ended December 31, 2014		
	Nor	h America	Bottling Investments	
Reported (GAAP)	\$	2,243 \$	213	
Items Impacting Comparability:				
Asset Impairments/Restructuring <sup>1</sup>		—	208	
Productivity & Reinvestment <sup>2</sup>		157	127	
CCE Transaction		—	—	
Transaction Gains/Losses		—	—	
Other Items <sup>3,4</sup>		(25)	125	
After Considering Items (Non-GAAP)	\$	2,375 \$	673	

	North America		Bottling Investments	
Reported (GAAP)	\$	2,233	\$ 314	L
tems Impacting Comparability:				
Asset Impairments/Restructuring <sup>1</sup>		—	188	3
Productivity & Reinvestment <sup>2</sup>		127	161	I
CCE Transaction <sup>5</sup>		(2)	_	-
Transaction Gains/Losses		—	-	-
Other Items <sup>3</sup>		25	40	)
After Considering Items (Non-GAAP)	\$	2,383	\$ 703	3

	North America	Bottling Investments
% Change — Reported (GAAP)	0	(32)
% Currency Impact	0	(2)
% Change — Currency Neutral Reported	1	(30)
% Change — After Considering Items (Non-GAAP)	0	(4)
% Currency Impact After Considering Items (Non-GAAP)	0	(2)
% Change — Currency Neutral After Considering Items (Non-GAAP)	0	(2)

Note: Certain columns may not add due to rounding. Certain growth rates may not recalculate using the rounded dollar amounts provided.

<sup>1</sup> During the years ended December 31, 2014 and December 31, 2013, the Company recorded charges of \$208 million and \$188 million, respectively, in the Bottling Investments operating segment. These charges were related to the integration of our German bottling and distribution operations.

- <sup>2</sup> During the year ended December 31, 2014, the Company recorded charges of \$157 million and \$127 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestment program. During the year ended December 31, 2013, the Company recorded charges of \$127 million and \$161 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestment, respectively, related to our productivity and reinvestments, respectively, related to our productivity and reinvestment program.
- <sup>3</sup> During the years ended December 31, 2014 and December 31, 2013, the impact of the Company's adjustment related to our economic hedging activities resulted in a decrease of \$25 million and an increase of \$25 million, respectively, to our non-GAAP operating income for the North America operating segment. During the years ended December 31, 2014 and December 31, 2013, the impact of the Company's adjustment related to our economic hedging activities resulted in increases of \$83 million and \$40 million, respectively, to our non-GAAP operating income for the Bottling Investments operating segment.
- <sup>4</sup> During the year ended December 31, 2014, the Company recorded a loss of \$42 million in the Bottling Investments operating segment related to the restructuring and transitioning of its Russian juice operations to an existing joint venture with an unconsolidated bottling partner.
- <sup>5</sup> During the year ended December 31, 2013, the Company reversed a charge of \$2 million in the North America operating segment related to previously established accruals associated with the Company's integration of Coca-Cola Enterprises Inc.'s ("CCE") former North America business.

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### The Coca-Cola Company and Subsidiaries

#### **Reconciliation of GAAP and Non-GAAP Financial Measures**

Unaudited

(In millions)

### Reclassified Income (Loss) Before Income Taxes by Segment:

	Three Months Ended April 3, 2015		
	North America	Bottling Inves	stments
Reported (GAAP)	\$ 53	32 \$	(46 )
Items Impacting Comparability:			
Asset Impairments/Restructuring <sup>1</sup>	-	_	35
Productivity & Reinvestment <sup>2</sup>	4	42	32
Equity Investees <sup>3</sup>	-		72
Transaction Gains/Losses⁴	-		21
Other Items <sup>5</sup>	(1	10)	(11)
After Considering Items (Non-GAAP)	\$ 50	64 \$	103

	Th	Three Months Ended March 28, 2014		
	North A	North America		Investments
Reported (GAAP)	\$	491	\$	(44)
Items Impacting Comparability:				
Asset Impairments/Restructuring <sup>1</sup>		—		42
Productivity & Reinvestment <sup>2</sup>		22		53
Equity Investees <sup>3</sup>		—		6
Transaction Gains/Losses		—		—
Other Items <sup>5,6</sup>		(58)		25
After Considering Items (Non-GAAP)	\$	455	\$	82

	North America	Bottling Investments
% Change — Reported (GAAP)	8	(5)
% Currency Impact	0	12
% Change — Currency Neutral Reported	9	(17)
% Change — After Considering Items (Non-GAAP)	24	25
% Currency Impact After Considering Items (Non-GAAP)	(1)	(13)
% Change — Currency Neutral After Considering Items (Non-GAAP)	24	38

% Change — Currency Neutral After Considering Items (Non-GAAP)

Note: Certain columns may not add due to rounding. Certain growth rates may not recalculate using the rounded dollar amounts provided.

1 During the three months ended April 3, 2015 and March 28, 2014, the Company recorded charges of \$35 million and \$42 million, respectively, in the Bottling Investments operating segment. These charges were related to the integration of our German bottling and distribution operations.

<sup>2</sup> During the three months ended April 3, 2015, the Company recorded charges of \$42 million and \$32 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestment program. During the three months ended March 28, 2014, the Company recorded charges of \$22 million and \$53 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestment program.

<sup>3</sup> During the three months ended April 3, 2015 and March 28, 2014, the Company recorded net charges of \$72 million and \$6 million, respectively, in the Bottling Investments operating segment. These amounts represent the Company's proportionate share of unusual or infrequent items recorded by certain of our equity method investees.

<sup>4</sup> During the three months ended April 3, 2015, the Company recorded a charge of \$21 million in the Bottling Investments operating segment. This charge was primarily due to the derecognition of intangible assets relating to the refranchising of territories in North America to certain of its unconsolidated bottling partners.

During the three months ended April 3, 2015 and March 28, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in decreases of \$10 million and \$58 million, respectively, to our non-GAAP income before taxes for the North America operating segment. During the three months ended April 3, 2015 and March 28, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in a decrease of \$11 million and an increase of \$4 million, respectively, to our non-GAAP income before taxes for the Bottling Investments operating segment.

<sup>6</sup> During the three months ended March 28, 2014, the Company recorded a charge of \$21 million in the Bottling Investments operating segment related to the devaluation of the Venezuelan bolivar.

#### **Reconciliation of GAAP and Non-GAAP Financial Measures**

Unaudited

(In millions)

### Reclassified Income (Loss) Before Income Taxes by Segment:

	Three Months Ended July 3, 2015			
	North America		Bottling Investment	
Reported (GAAP)	\$	752	\$	353
Items Impacting Comparability:				
Asset Impairments/Restructuring <sup>1</sup>		—		94
Productivity & Reinvestment <sup>2</sup>		31		49
Equity Investees <sup>3</sup>		—		4
Transaction Gains/Losses⁴		_		12
Other Items <sup>5,6</sup>		(40)		(12)
After Considering Items (Non-GAAP)	\$	743	\$	500

		Three Months Ended June 27, 2014		
		North America		Investments
Reported (GAAP)	\$	629	\$	307
Items Impacting Comparability:				
Asset Impairments/Restructuring1		_		66
Productivity & Reinvestment <sup>2</sup>		31		27
Equity Investees <sup>3</sup>		_		6
Transaction Gains/Losses⁴		_		140
Other Items <sup>5,6</sup>		(11)		(7)
After Considering Items (Non-GAAP)	\$	649	\$	539
	North	Amoriaa	Pottling	Investmente

	North America	Bottling Investments
% Change — Reported (GAAP)	20	15
% Currency Impact	0	(9)
% Change — Currency Neutral Reported	20	24
% Change — After Considering Items (Non-GAAP)	15	(7)
% Currency Impact After Considering Items (Non-GAAP)	0	(10)
% Change — Currency Neutral After Considering Items (Non-GAAP)	15	3

Note: Certain columns may not add due to rounding. Certain growth rates may not recalculate using the rounded dollar amounts provided.

<sup>1</sup> During the three months ended July 3, 2015 and June 27, 2014, the Company recorded charges of \$94 million and \$66 million, respectively, in the Bottling Investments operating segment. These charges were related to the integration of our German bottling and distribution operations.

- <sup>2</sup> During the three months ended July 3, 2015, the Company recorded charges of \$31 million and \$49 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestment program. During the three months ended June 27, 2014, the Company recorded charges of \$31 million and \$27 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestment, respectively, related to our productivity and reinvestments, respectively, related to our productivity and reinvestments operating segments, respectively, related to our productivity and reinvestment program.
- <sup>3</sup> During the three months ended July 3, 2015 and June 27, 2014, the Company recorded net charges of \$4 million and \$6 million, respectively, in the Bottling Investments operating segment. These amounts represent the Company's proportionate share of unusual or infrequent items recorded by certain of our equity method investees.
- <sup>4</sup> During the three months ended July 3, 2015 and June 27, 2014, the Company recorded charges of \$12 million and \$140 million, respectively, in the Bottling Investments operating segment. These charges were primarily due to the derecognition of intangible assets relating to the refranchising of territories in North America to certain of its unconsolidated bottling partners.
- <sup>5</sup> During the three months ended July 3, 2015 and June 27, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in decreases of \$40 million and \$11 million, respectively, to our non-GAAP income before taxes for the North America operating segment. During the three months ended July 3, 2015 and June 27, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in decreases of \$13 million and \$32 million, respectively, to our non-GAAP income before taxes for the Bottling Investments operating segment.
- <sup>6</sup> During the three months ended July 3, 2015 and June 27, 2014, the Company recorded losses of \$1 million and \$25 million in the Bottling Investments operating segment related to the restructuring and transitioning of its Russian juice operations to an existing joint venture with an unconsolidated bottling partner.

#### **Reconciliation of GAAP and Non-GAAP Financial Measures**

Unaudited

(In millions)

## Reclassified Income (Loss) Before Income Taxes by Segment:

	Three Months Ended October 2, 2015			
	North America		I	Bottling Investments
Reported (GAAP)	\$	581	\$	(547 )
Items Impacting Comparability:				
Asset Impairments/Restructuring <sup>1</sup>		—		75
Productivity & Reinvestment <sup>2</sup>		31		76
Equity Investees		—		_
Transaction Gains/Losses <sup>3</sup>		_		794
Other Items <sup>4</sup>		40		47
After Considering Items (Non-GAAP)	\$	652	\$	445

	Thi	Three Months Ended September 26, 2014		
ted (GAAP)		n America E	Bottling Investments	
		626 \$	65	
		_	34	
		25	34	
		—	8	
		_	270	
		(9)	21	
	\$	642 \$	432	

	North America	Bottling Investments
% Change — Reported (GAAP)	(7)	_
% Currency Impact	0	—
% Change — Currency Neutral Reported	(7)	—
% Change — After Considering Items (Non-GAAP)	2	3
% Currency Impact After Considering Items (Non-GAAP)	0	(12)
% Change — Currency Neutral After Considering Items (Non-GAAP)	1	15

% Change — Currency Neutral After Considering Items (Non-GAAP)

Note: Certain columns may not add due to rounding. Certain growth rates may not recalculate using the rounded dollar amounts provided.

<sup>1</sup> During the three months ended October 2, 2015 and September 26, 2014, the Company recorded charges of \$75 million and \$34 million, respectively, in the Bottling Investments operating segment. These charges were related to the integration of our German bottling and distribution operations.

<sup>2</sup> During the three months ended October 2, 2015, the Company recorded charges of \$31 million and \$76 million in the North America and Bottling Investments operating segments. respectively, related to our productivity and reinvestment program. During the three months ended September 26, 2014, the Company recorded charges of \$25 million and \$34 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestment program.

- <sup>3</sup> During the three months ended October 2, 2015 and September 26, 2014, the Company recorded charges of \$793 million and \$270 million, respectively, in the Bottling Investments operating segment. These charges were primarily due to the derecognition of intangible assets relating to the refranchising of territories in North America to certain of its unconsolidated bottling partners.
- During the three months ended October 2, 2015 and September 26, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in an increase of \$40 million and a decrease of \$9 million, respectively, to our non-GAAP income before taxes for the North America operating segment. During the three months ended October 2, 2015 and September 26, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in increases of \$47 million and \$14 million, respectively, to our non-GAAP income before taxes for the Bottling Investments operating segment.

<sup>5</sup> During the three months ended September 26, 2014, the Company recorded a loss of \$7 million in the Bottling Investments operating segment related to the restructuring and transitioning of its Russian juice operations to an existing joint venture with an unconsolidated bottling partner.

During the three months ended September 26, 2014, the Company recorded a net charge of \$8 million in the Bottling Investments operating segment. This amount represents the Company's proportionate share of unusual or infrequent items recorded by certain of our equity method investees.

(11)

(23)

## The Coca-Cola Company and Subsidiaries

## Reconciliation of GAAP and Non-GAAP Financial Measures

Unaudited

## (In millions)

#### Reclassified Income (Loss) Before Income Taxes by Segment:

	Three Months Ended December 31, 2015			ber 31, 2015
	North America		Bo	ttling Investments
Reported (GAAP)	\$	491	\$	(187)
Items Impacting Comparability:				
Asset Impairments/Restructuring <sup>1</sup>		—		88
Productivity & Reinvestment <sup>2</sup>		37		147
Equity Investees <sup>3</sup>		—		7
Transaction Gains/Losses₄		_		183
Other Items <sup>5,6</sup>		22		(34)
After Considering Items (Non-GAAP)	\$	550	\$	204

Three Months Ended December 31, 2014			
North	North America		Investments
\$	482	\$	(208 )
			66
	79		13
	—		(4)
	—		389
	53		61
\$	614	\$	317
North	North America Bot		Investments
	2		10
	North \$ \$	North America       \$     482           79        53     53       \$     614	North America Bottling   \$ 482 \$       79        53 \$   \$ 614 \$

% Change — Reported (GAAP)	2	10
% Currency Impact	1	(13)
% Change — Currency Neutral Reported	1	23
% Change — After Considering Items (Non-GAAP)	(10)	(36)
% Currency Impact After Considering Items (Non-GAAP)	1	(13)

% Change — Currency Neutral After Considering Items (Non-GAAP)

Note: Certain columns may not add due to rounding. Certain growth rates may not recalculate using the rounded dollar amounts provided.

<sup>1</sup> During the three months ended December 31, 2015 and December 31, 2014, the Company recorded charges of \$88 million and \$66 million, respectively, in the Bottling Investments operating segment. These charges were related to the integration of our German bottling and distribution operations.

<sup>2</sup> During the three months ended December 31, 2015, the Company recorded charges of \$37 million and \$147 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestment program. During the three months ended December 31, 2014, the Company recorded charges of \$79 million and \$13 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestment program. During the three months ended December 31, 2014, the Company recorded charges of \$79 million and \$13 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestment program.

- <sup>3</sup> During the three months ended December 31, 2015 and December 31, 2014, the Company recorded a net charge of \$7 million and a net gain of \$4 million, respectively, in the Bottling Investments operating segment. These amounts represent the Company's proportionate share of unusual or infrequent items recorded by certain of our equity method investees.
- <sup>4</sup> During the three months ended December 31, 2015 and December 31, 2014, the Company recorded charges of \$180 million and \$389 million, respectively, in the Bottling Investments operating segment. These charges were primarily due to the derecognition of intangible assets relating to the refranchising of territories in North America to certain of its unconsolidated bottling partners. Additionally, during the three months ended December 31, 2015, the Company recorded a charge of \$3 million in the Bottling Investments operating segment related to noncapitalizable transaction costs associated with transactions for which the related assets and liabilities qualified as held for sale.
- <sup>5</sup> During the three months ended December 31, 2015 and December 31, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in increases of \$22 million and \$53 million, respectively, to our non-GAAP income before taxes for the North America operating segment. During the three months ended December 31, 2015 and December 31, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in a decrease of \$35 million and an increase of \$97 million, respectively, to our non-GAAP income before taxes for the Bottling Investments operating segment.

<sup>6</sup> During the three months ended December 31, 2015 and December 31, 2014, the Company recorded losses of \$1 million and \$10 million, respectively, in the Bottling Investments operating segment related to the restructuring and transitioning of its Russian juice operations to an existing joint venture with an unconsolidated bottling partner.

<sup>7</sup> During the three months ended December 31, 2014, the Company recorded a net gain of \$46 million in the Bottling Investments operating segment due to the elimination of intercompany profit resulting from a write-down the Company recorded on concentrate sales receivables from our bottling partner in Venezuela, an equity method investee.

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## The Coca-Cola Company and Subsidiaries

### **Reconciliation of GAAP and Non-GAAP Financial Measures**

Unaudited

(In millions)

#### Reclassified Income (Loss) Before Income Taxes by Segment:

	Year Ended December 31, 2015				
	North America		Bottling Investments		
Reported (GAAP)	\$	2,356	\$	(427 )	
Items Impacting Comparability:					
Asset Impairments/Restructuring <sup>1</sup>		—		292	
Productivity & Reinvestment <sup>2</sup>		141		304	
Equity Investees <sup>3</sup>		_		83	
Transaction Gains/Losses <sup>4</sup>		_		1,010	
Other Items <sup>5,6</sup>		12		(10)	
After Considering Items (Non-GAAP)	\$	2,509	\$	1,252	

	Year Ended December 31, 2014				
	North America	Bottling Investments			
Reported (GAAP)	\$ 2,228	\$	120		
Items Impacting Comparability:					
Asset Impairments/Restructuring <sup>1</sup>	—		208		
Productivity & Reinvestment <sup>2</sup>	157	127			
Equity Investees <sup>3</sup>	—	16			
Transaction Gains/Losses <sup>4</sup>	—		799		
Other Items <sup>5,6,7</sup>	(25)	100			
After Considering Items (Non-GAAP)	\$ 2,360	\$	1,370		
	North America		Bottling Investments		
% Change — Reported (GAAP)	6		_		
% Currency Impact	0		_		
% Change — Currency Neutral Reported	6				

% Change — After Considering Items (Non-GAAP)	6	(9)		
% Currency Impact After Considering Items (Non-GAAP)	0	(11)		
% Change — Currency Neutral After Considering Items (Non-GAAP)	6	3		

Note: Certain columns may not add due to rounding. Certain growth rates may not recalculate using the rounded dollar amounts provided.

<sup>1</sup> During the years ended December 31, 2015 and December 31, 2014, the Company recorded charges of \$292 million and \$208 million, respectively, in the Bottling Investments operating segment. These charges were related to the integration of our German bottling and distribution operations.

<sup>2</sup> During the year ended December 31, 2015, the Company recorded charges of \$141 million and \$304 million in the North America and Bottling Investments operating segments.

respectively, related to our productivity and reinvestment program. During the year ended December 31, 2014, the Company recorded charges of \$157 million and \$127 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestment program.

<sup>3</sup> During the years ended December 31, 2015 and December 31, 2014, the Company recorded net charges of \$83 million and \$16 million, respectively, in the Bottling Investments operating segment. These amounts represent the Company's proportionate share of unusual or infrequent items recorded by certain of our equity method investees.

- <sup>4</sup> During the years ended December 31, 2015 and December 31, 2014, the Company recorded charges of \$1,006 million and \$799 million, respectively, in the Bottling Investments operating segment. These charges were primarily due to the derecognition of intangible assets relating to the refranchising of territories in North America to certain of its unconsolidated bottling partners. Additionally, during the year ended December 31, 2015, the Company recorded a charge of \$3 million in the Bottling Investments operating segment related to noncapitalizable transaction costs associated with transactions for which the related assets and liabilities qualified as held for sale.
- <sup>5</sup> During the years ended December 31, 2015 and December 31, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in an increase of \$12 million and a decrease of \$25 million, respectively, to our non-GAAP income before taxes for the North America operating segment. During the years ended December 31, 2015 and December 31, 2014, the impact of the Company's adjustment related to our economic hedging activities resulted in a decrease of \$12 million and an increase of \$83 million, respectively, to our non-GAAP income before taxes for the Bottling Investments operating segment.

<sup>6</sup> During the years ended December 31, 2015 and December 31, 2014, the Company recorded losses of \$2 million and \$42 million, respectively, in the Bottling Investments operating segment related to the restructuring and transitioning of its Russian juice operations to an existing joint venture with an unconsolidated bottling partner.

<sup>7</sup> During the year ended December 31, 2014, the Company recorded a net gain of \$25 million in the Bottling Investments operating segment related to the devaluation of the Venezuelan bolivar, including the elimination of intercompany profit resulting from a write-down the Company recorded on concentrate sales receivables from our bottling partner in Venezuela, an equity method investee.

## The Coca-Cola Company and Subsidiaries Reconciliation of GAAP and Non-GAAP Financial Measures Unaudited

(In millions)

#### Reclassified Income (Loss) Before Income Taxes by Segment:

	Year Ended December 31, 2014				
	North America			Bottling Investments	
Reported (GAAP)	\$	2,228	\$	120	
Items Impacting Comparability:					
Asset Impairments/Restructuring <sup>1</sup>		—		208	
Productivity & Reinvestment <sup>2</sup>		157		127	
Equity Investees <sup>3</sup>		—		16	
CCE Transaction		—		—	
Transaction Gains/Losses⁴		_		799	
Other Items <sup>5,6,7</sup>		(25)		100	
After Considering Items (Non-GAAP)	\$	2,360	\$	1,370	

		Year Ended December 31, 2013			
	North	North America		ivestments	
ted (GAAP)	\$	2,233	\$	880	
pacting Comparability:					
ructuring <sup>1</sup>		—		188	
Reinvestment <sup>2</sup>		127		161	
		_		159	
		(2)		—	
LOSSES		—		—	
		25		49	
)	\$	2,383	\$	1,437	
	North	North America		vestments	
Reported (GAAP)		0		36)	
act		0		4)	
Neutral Reported		0	(8	32)	
sidering Items (Non-GAAP)		(1)	(	5)	

% Change — Currency Neutral After Considering Items (Non-GAAP)

% Currency Impact After Considering Items (Non-GAAP)

Note: Certain columns may not add due to rounding. Certain growth rates may not recalculate using the rounded dollar amounts provided.

<sup>1</sup> During the years ended December 31, 2014 and December 31, 2013, the Company recorded charges of \$208 million and \$188 million, respectively, in the Bottling Investments operating segment. These charges were related to the integration of our German bottling and distribution operations.

0

(1)

(3)

(2)

<sup>2</sup> During the year ended December 31, 2014, the Company recorded charges of \$157 million and \$127 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestment program. During the year ended December 31, 2014, the Company recorded charges of \$127 million and \$161 million in the North America and Bottling Investments operating segments, respectively, related to our productivity and reinvestment, respectively, related to our productivity and reinvestments, respectively, related to our productivity and reinvestments operating segments, respectively, related to our productivity and reinvestment program.

<sup>3</sup> During the years ended December 31, 2014 and December 31, 2013, the Company recorded net charges of \$16 million and \$159 million, respectively, in the Bottling Investments

operating segment. These amounts represent the Company's proportionate share of unusual or infrequent items recorded by certain of our equity method investees.

<sup>4</sup> During the year ended December 31, 2014, the Company recorded charges of \$799 million in the Bottling Investments operating segment. These charges were primarily due to the derecognition of intangible assets relating to the refranchising of territories in North America to certain of its unconsolidated bottling partners.

<sup>5</sup> During the years ended December 31, 2014 and December 31, 2013, the impact of the Company's adjustment related to our economic hedging activities resulted in a decrease of \$25 million and an increase of \$25 million, respectively, to our non-GAAP income before taxes for the North America operating segment. During the years ended December 31, 2014 and December 31, 2013, the impact of the Company's adjustment related to our economic hedging activities resulted in increases of \$83 million and \$40 million, respectively, to our non-GAAP income before taxes for the Bottling Investments operating segment.

<sup>6</sup> During the years ended December 31, 2014 and December 31, 2013, the Company recorded a net gain of \$25 million and a net loss of \$9 million, respectively, in the Bottling Investments operating segment related to the devaluation of the Venezuelan bolivar, including the elimination of intercompany profit resulting from a write-down the Company recorded on concentrate sales receivables from our bottling partner in Venezuela, an equity method investee.

<sup>7</sup> During the year ended December 31, 2014, the Company recorded a loss of \$42 million in the Bottling Investments operating segment related to the restructuring and transitioning of its Russian juice operations to an existing joint venture with an unconsolidated bottling partner.

<sup>8</sup> During the year ended December 31, 2013, the Company reversed a charge of \$2 million in the North America operating segment related to previously established accruals associated with the Company's integration of CCE's former North America business.